NAVAL POSTGRADUATE SCHOOL Monterey, California



Reproduced From Best Available Copy

THESIS

ENLISTMENT STANDARDS AS APPLIED TO THE

NAVY SELECTION PROCESS WITH THE WALL

TO THE SIGNALMAN AND RELEVENCE PARTINGS

bv

Brenda M. Gagner

and

Patricia A. Chmiel

June 1984

Thesis Advisor:

William E. McGarvey

Approved for public release; distribution unlimited

20000807015

SECURITY CLASSIF CATION OF THIS PAGE When Deta Entered)

REPORT DOCUMENTATION PAGE	BEFORE COMPLETING FORM
AD AL SON	PLOS CATALES VENERA
TITLE and Substitute	S. TYPE OF REPORT & PERIOD COVERE
Enlistment Standards As Applied to the Navv	Master's Thesis
Selection Process With Reference to the	June 1994
Signalman and Radioman Ratings	6. PERFORMING ORG. REPORT NUMBER
t and the second	
AUTHOP(s)	8. CONTRACT OR SHANT NUMBER'S)
Branda M. Gagner and	
Pacricia A. Chmiel	
PERFORMING ORGANIZATION NAME AND ADDRESS	10. PROGRAM ELEMENT PROJECT, TASK AREA & WORK UNIT NUMBERS
Naval Postgraduate School	
Monterey, California 9394?	
The state of the s	
CONTROLLING OFFICE NAME AND ADDRESS	12. REPORT DATE
Mayal Post graduate School	June 1984
Monterey, California 93945	13. NUMBER OF PAGES
- ANALOGE PROF. GRAGE WELLER CONTROL	122
MONITORING AGENCY NAME & ADDRESS/IL dillerent from Controlling Office)	15. SECURITY CLASS. (at thre report)
	154. DECLASSIFICATION DOWNGRADING
DISTRIBUTION STATEMENT (of this Report)	<u> </u>
Approved for public release; distribution unlimi	ted
	•
	•
DISTRIBUTION STATEMENT of the abetract entered in Black 20, if different fro	on Report)
•	
•	
SUPPLEMENTARY NOTES	
	· · · · · · · · · · · · · · · · · · ·
KEY WORDS (Continue on reverse side if necessary and identity by block number)	
Enlistment Standards, Predictors, Criteria, Sign	alman, Radioman, Selection
	· '
ABSTRACT (Continue on reverse side if necessary and identify by block number)	
The purpose of this thesis is to develop ma	inpower selection models to
improve the Navy's system of assigning personnel	to the Signalman (SM) and
Radioman (RM) ratings. Four multivariate models	s using success and
"failure" as criterion variables were developed.	The criterion was
comprised of: months of total active federal mil	
achieved E-4 (ACHVDE4), and recommended for re-	
	. (cont. on next page)

SECURITY CLASSIFICATION OF THIS PAGE (Then Date Entered)

theseract const. from Bathy A.

Predictor variables were derived from hersonal biographical and astropile data available at enlistment.

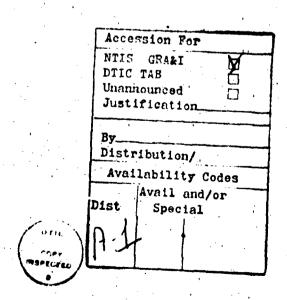
Of the models developed, one was designed for application to the entire Signalman rating, another for the entire Radioman rating. The third model was for application to the white male segment of the Signalman rating; the fourth, to the white male segment of the Padioman rating.

Additionally, the study highlights the link with current selection procedures and characteristics and their possible effect on manusower modeling.

The cohort used in the study entered the Mayw in 1976, 1977, and 1973. Results and recommendations for future research are also presented.

Peur - 188 My mars Entishment Standards and

Critovia.



5 N 0102- LF- 014- 6601

2

UNCLASSIFIED

Approved for public release; distribution unlimited.

Enlistment Standards As Applied to the Navy Selection Process With Reference to the Signalman And Radioman Ratings

Ł y

Brenda M. Gagner
Lieuterant Commander, United States Navy
B.A., University of Maine, 1973

and

Fatricia A. Chmiel
Lieuterant, United States Navy
E.A., College of Our Lady of the Elms, 1973

Submitted in partial fulfillment of the requirements for the degree of

MASTER OF SCIENCE IN MANAGEMENT

from the

NAVAI POSTGRADUATE SCHOOL June 1984

Authors:	Bunda The Lagran
	The same of the comments of th
A _F prcved	Ey: 1/1/201 8 7/8/11-19
	Thesis Advisor
	Second Reader
	Chairman, Department of Administrative Science

ABSTRACT

The purpose of this thesis is to develop manpower selection models to improve the Navy's system of assigning personnel to the Signalman (SM) and Radioman (RM) ratings. Four rultivariate models using "success" and "failure" as criterion variables were developed. The criterion was comprised of: months of total active federal military service (TAFMS1), achieved E-4 (ACHVDE4) and recommended for re-enlistment (ELIGREUP). Predictor variables were derived from personal biographical and aptitude data available at enlistment.

Cf the models developed, one was designed for application to the entire Signalman rating, another for the entire Radionar rating. The third model is for application to the white male segment of the Signalman rating; the fourth, to the white male segment of the Radioman rating.

Additionally, the study highlights the link with current selection procedures and characteristics and their possible effect on manpower addeling.

The concrt used in the study entered the Navy in 1970, 1977 and 1978. Results and recommendations for future research are also presented.

TABLE CF CONTENTS

I.	INTE	ים שלכי	rion	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•.	•	•	•	ģ
II.	ŢĔĔ	NAVY	SEL	ECT	IIC	H	2 R	сc	ES	s	TO	D A	Y	•	.•	•		•	•		•		11
	A.	PER	SPEC	TIT	IES	O	N	ΙH	E	N A	Y V	S	ΞĮ	.EC	TI	0.1	į						
		280	CFSS	A ?	ND	DΑ	T A	A	N A	LΫ́	SI	S.		• .			•		•	•	•	•	11
	3.	THE	SEL	EC:	[IC	N	PR	cc	ĒS	s	ΔI	I	EE.		LCC	à		EV	ΈΞ				12
	С.	THE	SEL	EC3	ΙΙC	N	P R	oc	ES	s	ΉI	73	IN	:	IIG	H	SC	220	OI	.s	•	, •	15
•	٥.	THE	SEL	EC:	ΙΙO	N	P R	oc	ES	s	AT		ΉΞ) IS	TF	RI'C						
		LEV.	EL .				•			•	•		• ,	•		•	•		•		•		16
		1.																					
		2.	Radi	ОЕ	מׁבּ	Ra	ti	ng	•	•	•	•			•			•	•	•	•	•	18
								_					· / T	. 🛶 .									4.5
III.	JCB																						
	-	THE				-						-			-			-					
	E.	TH E	RAD	IC	1 A N	B	ΑI	ΙN	G	•	•	. •	•	•	•	•	•	•	•	•	•	•	20
IV.	LITE	ERATU.	RE R	E V.	EW		•	•		.•	•	•	•	•	•	-	•			•	•	•	23
•	A.	REV	i en	CF	DO	CIJ	M E	NI	ŝ	ΕX	CL	បន	IV	E	OF		125	5.					
		THE.	S			•,						•		•		•	•	•	•	•		•	23
	Ē.	RE V	I EW	OF	N A	٧A	L	PC	SI	GE	AD	U A	IE	: :	SCE	100	ئۆز	•					
		TH E	S ES	•	. •	•		•	•		•	•	•'	•	•	æ		•	•		•	•	31
•		. 5.6		.			~ "			٠,		- 11		٠							, ,		•
٧.	DATA						•						•										
	PRCC	EDUR	ES.	•	•	•	• .	•	٠	•	•	•	•	•	•	•	•	•	.•	•	•	•,	40
VI.	RES	JITS	OF D	AI	A A	NA	ĹY	SI	S	•	•	•	•	•-	•	•	•	•	•	•	•	•	49
٠.	, A .	COM	PARI	sc	1 0	F	SI	G N	ĄΙ	M A	N	A N	D	R	A D I	01	1A I	N					
		DES	CRIP	TI	E	sT	ΑI	IS	TI	cs	; .			•					١.	•		•	49
	E.	COM	PARI	SCI	N O	F	s t	ΕP	S	ΕV	EN	Ç	RC	SS	E – V	ΆJ	.II) A.T	II	N			
		RES	ULTS		•					•				•	•					•	٠		50

	c.	COME	AR I	sc	N (33	S	ĪΞ	2 ,	ΞΙ	ΞΞ	7	3 I.	EP7	I	Ξē							
		DISC	RIM	IN.	AN:	Γ.	À	ÀĹ	¥S.	IS	3	ĒŠ	ijĻ	I S	•	•	•	•	•	•	•.	•	52
•		COAE																					
	i	RESU	ilis	•	•	• ,	•	•		•	•	•	•	•	•	•	•	•	•	•	•	•	52
	E.	COMP																					
•		ANAI	.YSI	S	FE.	SUZ	LT	S	•	•	•	•	•	•	•	•	•	•	•	•	•	•	5.2
VII.	CCNC	LUSIC	NS	AN.	C .	ì E	со	M.M	E N	DA:	ΞI	ON	3	•		•	•	•	•	•	•	•	54
•	A.	CONC	LUS	IC	NS	•	•	•	٠.	•	•	•	•	•	•	•	•	•	υ	•	-	•	54
	E.	RECO	e ek	N E.	AT.	[0]	NS	•	•	•	•	•	•	•	• .	•	•	•	•	•	•	•	55
122ENI	CIX A:	TAB	LES	•	•	•	•	•	•	•	•	•		•	•	•		•		•	• '	•	57
APPENI	CIX B:	RES	SULI	S	ΙĄΙ	EL	ES.		•	•	•	•	•	•	•	•	•	•	•	•	•	•	64
APP E N I	cix c:	PRO	gr a	M S	•	•	. • ·	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	82
LIST C	F REF	EREN,C	ES	•	•	•	•	•		•	•	•	•	, • .	•	•	•	•	•		•		115
EIBLIC	GRAPH	¥ -	•. •	•	•	•	•	•	•	•	•	•	<i>:</i>	•		•	•	•	•	•	•		118
INTTI	L LIS	IRIBU	TIO	n :	LIS	ST	•	•	•	•		•		•	•		•	•	•	•	•		121

LIST OF TABLES

I.,	SUCC	ESS	C	HÀ	NC	ES	F	OR	R	ΞC	RU	I	S	Ξ	ИΙ	ER	IN	G	Tin	Ξ	N A	V Y	•	•	13
II.	SUMM	ARY	0	Ē	N A	V A	L	PO:	SI	G E	Y D	UA	I	Ξ	sc	яc	٥ī	-	HE	SΞ	S	•	•	•	57
III.	PRED	ICT	OE	S	- i)	ES	CR	IP:	ŢΙ	7 E	S	Ta	II:	IS	TZ	cs	•		•	•	•	•	·	•	5 9
IV.	CRII	ERI	À-	- D	ΞS	C,E	ΙP	TI	V E	S	TA	Tā	S	ΤΙ	CS	•	•			•	•		•		60
٧.	FREC	UEN	CI	ES	-	J£	S	EL.	ΕC	ΤE	D	V A	ı.	IA	BL	ĒS	F	05	S	*#					
• •	RATI												•	•	١.	•	•	٤		•					ć1
VI.	FREC	UEN	CI	ES	F	CE	S	EL.	EΟ	ΙE	D	V Z	lR.	ΙA	БL	ĒS	É	OF	i R	ii					
	BATI																								óî
VII.	SIGN	ALH	AN	£	ĒS	υI	īs	0	F	- C E	05	s-	-¥,	ئد	ID	ΑT	ΙO	N	50	ΝE	I	N			
	SIEF																				•		•		ō4
VIII.	SIGN	ALM	A N	R	ES	υI	ΊS	0.	F	SI	EP	W	S	E	DI	_c	RI	MI	. NA	NT		٠		٠	
	ANAI																							•	6 5
IX.	SIGN	MLA	AN	2	ES	UI	IS	0	F	CE	os	s-	- V :	AL	ID	ΑI	IC	N	DO	ΝE	I	N			
•	SIEF		•										•										•		66
X.	SIGN	ÀLM	A N	Н	ΙT	R	ΑT	ES	F	RC	M	Si	Œ	P	10	:	DI	SC	RI	MI	N A	NI			
	ANAI																			•					
•	7.	•				•	•			•			•							•	•		•		6 7
31.	SIGN	الامتدا	AN	H	ΙΊ	ã	ÀΙ	ΞS	F	R O	4	S	ΞΞ	5	10	:	זכ	S	IRI	MI	ΞA	y I			
	ANAI	YSI.	S	IJS	IN	G	SI	GN:	ΙF	IC	AN	I	V	A R	IA	BL	<u>ت</u> د	Ē	Tao	E	SI	ĒĐ			
	8 .		•		•	•			•	•						•							•.		63
XII.	RADI	om a	N	RE	SU	11	s	OF.	С	RO	SS	· '- 1	/A.	LI	DA	İI	ON		NO.	Ē	ÍN		·		
	STEE			•												•			•	•	•	` •			69
XIII.	RADI	CMA	N	БE	SU	İI	S	OF	S	TĒ	PW	IS	SΞ	۵	IS	CR	IM	IN	IAN	T			•		
	A'NAI							•													•	•			70
	RADI																								•
•	STEP																						•	•	71
	AADI							•													AN		•	-	
	ANAL																								
	•	•															•							_	72
	_			-		-		-			-	-	-	-	-	-	_		-	_		_	_	-	

XVI.	5 A.	ΙI	CHI		ж	==	Ē	3.	ΞΞ	5	:	3€	M	5	Ŧ:	Ξ2	1	IJ	:	Đã	: 50	ĨĒ.	ΙX	Ī.	iλ	N I	•			
	$A\lambda\lambda$	1.L	YSI	S	Ų.	SI	11 0		SI	J X	I.	FΙ	c.	l: A	I	7	λē	ī	λΞ	LI	S	F	RO	.1	S	ĪΞ	E			
	8	•	•	•	•					•.				•	•	•		,	•	•	•	-	•					•	-	73
XVII.	EI	3 %	ALS	! A !	; ;	ΞΞ	3.5	. E.S	33	ΞĐ	Ŋ	'n	N	D	C:	ΞÛ	SS	3 –	V 3	L	: D !	1T	IO	N						
٠	R E S	SU	LTS	;	•				•	•	•	•	,	•	•	•	•	,	•		•		•		,	•	-		•	74
XAIII.	SIC	3 N	AI.	la:	ş :	i H	I.	: 2	Ľ.	AL	Ξ	3	Ξ	Gā	Ξ.	SS	ΙC) N	A	NI)									
	CF	0S	S-0	:ci	R	EL	à 7	II(C N		•			• '.	•	•	•		•		•	•	•	•	,			•		75
XIX.	SI	3 N	à.L.	ı A:	y i	10	N -	'n.	ijΙ	ΤΞ		A.Y	I.	Ξ	3	ΞG	RE	S	SI	G	i	I J	D	,						,
	CFO	ą.s	S - C	:02	ı a ı	EL	A I	[](NC					•		•			•	•	•	•				•	•		•	76
XX.	EA:)I	СИА	N	ā	ΞG.	a e	2	SI	C.i		a n	D	С	E	03.	3 -	. 7	λL	II	AS	ZI:	ON						,	
•	ĀĒ.	SU	LTS	;								•				•		,	• .	•			•					•		77
XXI.	RAI)I	dма	K.Y	Wi	ΙI	TE		12.	ΪΞ	i	R E	G	Ξâ	s:	SI	C Y	i	a N	۵	•			,						
	0.20	s	S - C	:0:	i R I	Ξī	A]	Ιί	N.C												•	•				₫.		•	•	7 3
XXII.	RAI	ï	CMA	K	W	3 <u>T</u> 1	T 3	1	E	ΜA	l I	E	â.	ΞG	R	ES.	SI	0	N	AN	D						•			
	CEC	3.5	S-C	:01	RRI	ΞL	AI	ΞI) N		.			•			•	,	•				•		,	•	•	•.	•	79
XXIII.	E.A.)I	o ya	i Xi	NO) N	- 7	H	ΙΊ	<u> </u>	A Z	AL	Ē	R	Ξ(GE.	ΞS	33	ΙO	37	Al	iD	,				•			
	CFC																								•					80
XXIV.	RAI	ΟI	C MA	N	NO	N.	— <u>Ş</u> i	E	ſΤ	E.	7	ΕM	A	LE		RE	GE	E	S'S	IC	N	A	ND							
	CFC																											-		8 1
XXV.	INI	ſΤ	IAL	. I 2	ZΕ	D	ΑΊ	A	3	AS	E	_	. ;	FE	Ε¢	ָ ֪֖֖֖֞֓֓֓֓֓֓֓֓֓֓֞֝֓֓֓֞֝֓֓֓֓֞֝֓֓֓֡֓֓֓֓֡֝	ΕN	IC	Y	PF	00	R.	ĽА							82
XXVI.			•																											
XXVII.		_																												95
XXVIII.																														
XXIX-																														
XXX.																					•									
XXXI.																														100
XXXII.	•																										1			
XXXIII.														٠																105
XXXIV.	٠.																													
	SI																		_					_				_	٠.	107
እአሊ <u>ቢ</u> •														- 	e:	- - A	w c	· •	-	_	-	_	•	•	•	,	-	-		100

I. INTRODUCTION

In 1976 it was estimated that ninety-one percent of military recruits would obtain training in their occupational subspecialties resulting in 80,000 man-years of trainees! time and cost about two billion dollars [Ref. 1]. Due to this high training cost, manyower planners in 1976 now in 1984 have sought to identify "successful" personnel for technical schools by using personal characteristics. The Navy has specifically followed this manpower policy but aithough its method of selecting trainees has met training needs, it has not been successful in predicting actual military job performance [Ref. 2]. The desire to predict job performance has evolved due to the need to set enlistment standards at appropriate levels, trend to apply "systems analysis" to all manpower levels in the fcrm of modeling, the realization that potential bias can exist in selection tests, and the need to validate these tests with elements that reflect job behavior [Ref. 3]. entry level characteristics can be linked to specific Navy ratings, then, theoretically, the individual will enjoy greater success during his military enlistment and the Navy will benefit in enhanced readiness by having personnel more accurately assigned to job ratings.

In keeping with the aforementioned theory, the purpose of this thesis is to look at data available on two communications ratings, Signalman (SM) and Radioman (RM), to develop and compare or contrast models which isolate predictors of job performance in these ratings. The models will be developed through the use of statistical regression and discriminant analysis on data collected both before and during the enlistment. The development of better selection

protedures for these ratings is of value to the Mary Recarse both ratings have been subject to high attrition rates for the first term. According to a 1961 attrition severity index developed in a Naval Postgraduate School thesis. SM's and RM's are ranked at 79 and 81, respectively, on a scale where 1 represents the least severe attrition rate and 35 the most severe. While attrition may result as much from events occurring after enlistment as from factors existing herore enlistment, it is useful to control the latter if possible [Ref. 4]. The models developed by this analysis may reveal that additional personal variables exist which are statistically sound predictors of successful future performance; if so, the Navy might add this information to the body of knowledge it uses in determining selection procedures.

II. THE NAVY SELECTION PROCESS TODAY

A. PERSPECTIVES ON THE NAVY SELECTION PROCESS AND DATA ANALYSIS

In approaching the issue of enlistment standards for the selection of the Signalman and Radioman ratings, the authors realized that analysis of observations of members of the ratings could only the useful in the context of the process of selection itself. If one accepts that the purpose of the data analysis is to attempt to create models which may vield a better selection rate of successful individuals, then it is important to know not only how the models may fit into the selection process, but also what other factors are affecting selection today. The necessity to put the relationship between the selection process and data analysis into rerspective resulted in a study or the selection literature to gain information on the selection process. tecame quickly apparent that the information was not to be gleaned from the literature. Previous NPS theses, which will be summarized in Chapter IV, provided much detailed information on the execution of a data analysis of the nature intended but little background on how the results would really fit into the actual selection process. deterrined that an assessment of current selection processes, at the recruiter and classifier levels, should be done so that the authors and the reader could approach the data analysis from an enlightened viewpoint. To this end, the remainder of this chapter presents the selection process today and highlights the role of individuals as well as information in selection.

E. THE SELECTION PROCESS AT THE LOCAL LEVEL

. Screening to see that individuals meet enlistment standards regins at the local level with an interview by the recruiter. An individual may be disqualified if the interview reveals that he has shortcomings in any of the following areas: character, health, age, law involvement, legal dependent limits, education level, narcotics involvequardian ccisent, previous OF enlistment. Disqualifying shortcomings might include, for example, having been convicted of a fellony or more than three misdemeanors, having used hard drugs, or having an unacceptable reenlistment code based on prior mulitary service. possible to get a waiver for sometimes disqualifiers. This interview is known as a "bluegrint."

If the "blueprint" shows that the individual is a potentially acceptable recruit, he is given a practice test consisting of samples of questions from each test in the ASVAB hattery. Based on this sample, the recruiter computes a preliminary AFQT percentile score which is expected to correspond closely with what the person will score if he is allowed to take the official ASVAB. The AFQT is computed by adding the scores on selected portions of the ASVAB hattery to determine a riw score which is converted to the AFQT percentile score.

This preliminary AFQT score is used with age and education information to determine a preliminary SCREEN score. SCREEN stands for "Success Chances for Recruits Entering the Navy" and projects the possibility of succeeding in the fleet during the first year of enlistment. Examination of the SCREEN Table I [Ref. 5] will help the reader understand the following example. A nineteen-year-old with an AFQT of 60 would score 88 SCREEN points if he had a high school diploma, 80 if he held a GED certificate, and 73 if he had no degree.

TABLE I
SUCCESS CHANCES FOR RECOUITS ENTERING THE HAVY
(SCREEN)

			TEAST	
AFQT SCCFE	AGE	FIGH SCHOOL CIPLONA GRADUATE*	NEITHER	
95-10 C	17-19 20+	93 90	85 82	77 74
67-94	17-19 20+	9 1 83	83 79	76 71
38-6€	17-19	88	80	73 Minimum
•	20+	84	75	67 SCREEN
19-37	17-19 20+	83 78	75 70	Eligi- 68 bility 62
17-18	17-19	75	68	62
	20+	69	61	56

^{*}As defined in paragraph 1-I-7a.

All these are above the minimum SCRZEN eligibility so the recruiter would consider this person a potential recruit. If this same person were to apply after he reached his twentieth hirthday, then his scores on SCRZEN would be 84, 75, and 67 respectively, assuming his AFQT had not changed. Since 67 is below minimum eligibility, if this person had no degree, he would not qualify for entrance into the Navy. The recruiter would have to decide whether to give him the official ASVAB (hoping he would do better than on the practice test and thus raise his AFQT), whether to suggest that he study for the ASVAB using one of the many commercial study guides available, or whether to tell the individual that he is not an acceptable applicant. It should be noted

here that the components of SCREEN scores currently in use are not the same as the components' for the SCREEN scores found in the data base on which the analysis in this thesis has been conducted. Earlier SCREEN scores included marital status and numbers of dependents as predictors.

Persons with acceptable preliminary SCRIEN scores are given the offical ASVAB test, versions 8,9, and 10 of which are currently administered. They consist of the following tests and range of sccres:

GS- General Science: 22-67 .

AB- Arithmetic Reasoning: 28-67

WK- Word Knowledge: 20-62

PC- Faragraph Comprehension: 25-63

NC- Numerical Crerations: 20-63

CS- Coding Speed: 24-75

AS- Auto and Shop Information: 24-65

EK- Math Knowledge: 32-71

MC- Mechanical Comprehension:26-67

EI- Electronies Information: 26-67

VE- Combination WK and PC:20-63

Answer sheets are scored at Military Entrance Processing Stations (MEPS) and scores for ASVAB tests WK, PC, AR, and NO are sent back to recruiters who then use the formula "WK + FC + AR +1/2 NO" to compute raw scores. The raw scores are translated into official AFQT percentiles and used to determine official SCREEN scores. The AFQT is also used to classify persons into mental groups as follows:

AFCI 93-100 = Category I

AFCI 65-92 = Category II

AFQT 49-64 = Category III-A

AFQT 31-48 = Category III-B

AFCT 24-30 = Category IV-A

No category IV-E or V individuals are currently being accepted into Navy active duty programs.

Individuals who

cfficially rest entrance requirements are sent to the Savy Recruiting District headquarters for processing and classifying. [Ref. 6]

C. THE SELECTION PROCESS WITHIN HIGH SCHOOLS

ASVAR Version 5 is administered in high schools to students who desire to take it. It is an older form of the ASVAR which is now administered only in high schools but which is still considered a valid predictor of Navy school performance despite misnorming problems associated with it. ASVAR 5 consists of the following tests and range of scores:

- GI- General Information: 20-66
- NO- Numerical Operations: 20-69
- AD- Attention to Detail:20-80
- WK- Word Knowledge: 23-64

1

1

- AR- Arithmetic Reasoning: 23-65
- SP- Space Perception:20-66
- MK- Math Knowledge: 26-67
- FI- Electronics Information: 20-68
- MC- Mechanical Comprehension:25-71
- GS- General Science: 24-70
- SI- Shop Information: 20-65
- AI- Automotive Information: 26-67

Answer sheets for ASVAB 5 are also scored at MEPS and recruiters add the WK, AR, and SP scores to get a raw score which is converted to AFQT percent and used in determining an official SCREEN score. Individuals are notified that they can qualify for the military, and if they are interested, they are "blueprinted" as described earlier. High school students who meet enlistment standards are also processed and classified at the district level. ASVAB 5 is of interest primarily because the testing scores in the data hase on which the analysis for this thesis was conducted were generated from ASVABS 5, 6 and 7 [Ref. 7].

E. THE SELECTION PROCESS AT THE DISTRICT LEVEL

Individuals who have been selected for enlistment into the Navy bring their application forms to the Navy Recruiting District offices. They are given complete physicals and participate in various processing activities. Finally, classifiers interview them and select them to enter a Navy rating.

The Navy classifier uses a job matrix which indicates specific requirements for each rating in the Navy. He also has the application form which each individual has filled out, part of which includes a statement regarding individual preferences. Also in his possession is the full batter; of ASVAB scores which he uses to determine the ratings for which each individual can qualify.

Frice to the actual interview with the enlistee, the classifier studies this information. He checks to see whether or not the individual's scores qualify him for the job in which he has indicated an interest.

If the individual is willing to accept a six year active duty obligation, he may qualify for RM in the Advanced Technical Field and receive special training. Cutoff scores for this program are the same for all versions of the ASVAD: WK+NC+AD = 149 and AK+EI+GS = 156 +AR, TOTAL=218.

The classifier also uses his pre-interview assessment time to study a daily availability report which shows jobs which must be filled immediately and projects future requirements. It is his job to match the applicant's ability and preferences with the current needs of the Navy. Cace he has assessed how the current requirements may match the particular applicant, he meets with the individual. If the individual is interested in leaving for boot casp immediately, he may be slated to fill one of the top pricrity slots on the daily availablility report. If the classifier

feels it is necessary, he fills out a computer card indicating the applicant's scores and certain memorandum notes and places it into a computer programmed to optimally match the Navy's needs with the individual. The program covers a three month period and indicates school openings and Navy needs for that timeframe. It may be programmed for further projections in three nonth increments. If the individual is interested in entering the Navy immediately, he must be slated into a current opening unless a later opening is tempting enough to make him delay his entry. If he desires to wait, he may me slated into one of the openings indicated by the computer. The classifier must be versatile enough to assess the applicant's potential value to the Navy and ratch it to all the factors affecting the situation. An individual's classification depends very much on how the classifier assesses the situation and on what he chooses to cifer to the applicant. There is, therefore, an element of chance which may play a large part in the matching of persons to jobs. A person may want to become a Signalman, for example, but if there are no crenings when he is classified, have to choose one of the available alternative ratings for which his total score of 104 qualifies him. He may thus find himself a Disbursing Clerk instead of a Signalman. is the jch of the classifier to match a person to what he, the classifier, thinks is a good available job and to convince the applicant that it will be a good job for him to accept. It is important to emphasize that the classifier is primarily concerned with meeting the needs of the Navy and that he must classify a large number of people daily; this process of matching applicants with jobs is thus often accomplished more quickly than the applicant might prefer.

Cance an agreement has been reached between applicant and classifier, a contract is prepared which guarantees him the school that has been agreed upon. Currently, almost

everyone entering the Navy is slated for school rather than put into a general rating for on the job training. If a person fails the school, he is then reassigned to a general rating according to the needs of the Navy. [Ref. 3]

1. Signalman Rating

Since this thesis is focussed on the SM and RM ratings, the following cutoff information is of use:

Using ASVAB 5 a combination of WK and AR scores equalling 104 will qualify an individual for any of the following ratings: AK, AZ, CTC, DK, EA, IS, OS, PH, SK, SM.

Using ASVAB 8, 9, 10 a commination of VE and AR scores equalling 104 will qualify an individual for the same ratings.

2. Fadioman Rating

Usings ASVAE 5 a combinatin of WK, NO, and AD equalling 149 will qualify a person for RM.

Using ASVAB 8, 9, 10 a combination of VE, NO, and CS equalling 149 will qualify a person for RM.

III. JOB ANALYSIS AND NAVY OPPORTUNITIES

Although the Signalman and Radioman ratings are both classified as Communications ratings, a study of job descriptions reveals that they have less in common than one might expect. The Signalman is involved in operating visual communications devices and deals primarily in ship to ship communications and in navigation. The Radioman is more diversified, dealing with electronic communications which may be of technical nature. It is not unexpected, then, to rind that the accepter and Rafacz [Ref. 9], complexity scale rates SM's at 50 and RM's at 80 where the median is 70 and scores range from 10 to 99, 99 being the most complex The sections which follow describe each rating in detail and explain the sea-shore rotation and advancement tiretables currently being applied to each.

A. THE SIGNALMAN RATING

The Signalman rating has few civilian job equivalents, those of quarternaster, harbor policeman, and small reat operator. Persons entering the rating require no special technical or scientific skills, but are expected to have a capacity to learn, good memories, ability to think and speak clearly, and good vision and hearing. During the six week Class "A" Technical School, the Signalman learns about tasic visual communication tools and perfects them. The job consists of: sending and receiving formation maneuvering and tactical signals; sending and receiving flashing light, semaphore, and signal flag messages; standing visual communications watches: encoding and decoding messages; maintaining signal equipment; operating voice radio equipment;

rendering honors to visiting dignitaries and passing vessels and "dressing" the ship for special events [Ref. 10]. Individuals may enter the rating through on the job training as well as "A" school.

The Signalman is subject to a sea-shore rotation cycle of five years sea and two years shore. While ashore, Signalmer cannot utilize the skills of their rating so they must be versatile enough to perform as recruiters, instructors, company commanders, craftmasters, or security personnel. Because Signalmen can utilize their skills only at sea, the rating is not always open to women. There are presently about fifty female Signalmen out of a community of three thousand. Most of these are first-termers who are working aboard tenders which are among the few ships upon which women can serve.

Currently the Signalman is expected to advance to paygrade E-4 by the end of two years service and to E-5 by the end of three to three-and-one-half years service. Further advancement is more difficult and depends heavily on turnover within the rating. Detailers indicate that under present conditions Signalmen should advance to E-6 at between five and seven years service and to E-7 at between thirteen and fifteen years service. Signalmen currently are eligible for Select. We Reenlistment Bonuses. [Ref. 11]

B. TEE RADIOMAN RATING

The Radioman rating has numerous related civiliar jobs including radio and radiotelephone operator, telegrapherteletype-writer operator, radio dispatcher, Morse Code radio operator, radio message router, radio mechanic, and teletype-writer repairman. In addition to the learning and speaking skills required of the Signalman, the Radioman must have demonstrated aptitude for learning radio code and have

manual dexterity and an orientation towards tools, equipment and machines.

During the fourteen week Class "A" technical school, the Radicman learns basic skills such as communications equipment operations, typewriting, International Morse Code, radio-telephone and radio-teletype communicating, and communications electricity, electronics maintenance of communications equipment circuitry, testing communications equipment. The Radioman's includes: transmitting, receiving, routing, and logging radio messages; observing applicable security regulations; advising on capabilities or condition of radio equipment; operating, repairing, and maintaining radio equipment; rigging emergency radio receiving and transmitting antennas; maintaining message center files; and operating and coordinating communications systems. [Ref. 12]

Sea-shore rotation for Radiomen varies depending on the sex and raygrade of the individual. Over the course of a males spend between thirty-six to forty-five months each sea tour followed by between twenty-four and thirty-six months ashore. For E-4 and below, sea tours average forty-five months while shore tours average only twenty-four months. limited numbers of females serve aboard tenders, but overseas duty at communications stations also qualifies as sea duty. Females serve an average of thirty-six months overseas followed by a shore tour in the continental United States. Shore tour time limits parallel those for men. Unlike Signalmen, Radiomen's shore duty does allow them to utilize specific rating skills; this is one reason why this rating is open to women.

Currently the Radioman is expected to advance to the rate E-4 within two years of service, to E-5 by the end of the first four year enlistment, to E-6 by year eight, to E-7 by year twelve, to E-8 by year eighteen, and to E-9 by year

twenty-two. Radiomen currently qualify for Selective Reenlistment Bonuses. [Ref. 13]

The Fadioman rating has recently been included in the Advanced Technical Field. Individuals willing to accept a six year active duty obligation and who have the necessary ASVAE scores can qualify for this more technical curriculum. ASVAE requirements are: WK + NO + AD = 149; MK EI + GS = 156 + AR, Total= 218. The data in the data base on which this analysis was conducted predates the offering of this grogram. [Ref. 14]

IV. LITEBATURE REVIEW

A. REVIEW OF DOCUMENTS EXCLUSIVE OF NPS THESES

In a study by Plag [Ref. 15] to identify personal characteristics predictive of military success, male enlistees Naval training centers at Great Lakes and San Diego entering in May, 1960, and August, 1960, were followed during their first four-year enlistments. Effective individuals were those who completed the term of enlistment and were recommended for reenlistment; ineffective persons were those who separated early from the Navy and were not recommended for reenlistment. Those discharged due to medical reasons or who died during the period were screened from the data base. The existence of Naval Reserve enlistees, are required to serve two years of military service resulted in a decline in numbers in the data base over the various stages of the study. Thus, final screens yielded 1776 enlistees in the validation sample. The study itself was divided into four stages: 1) pre-enlistment 2) second week recruit training 3) final (minth) week of recruit training 4) two years of active duty. Stage 1 utilized 14 predictor variables (personal characteristics and AFQI); stage 2 used stage 1 variables plus four Navy classification tattery scores and a rating derived from a psychiatric stage 3 used stage 2 variables plus four screening exam; variables based on school performance; stage 4 used stage 3 variables plus four measures based on division officer ratings, disciplinary record or commendation record. paygrade at the end of two years and average semi-annual marks. Results demonstrated that 75.3 percent of validation samples in stages 1 and 2 were effective sailors.

reflected a 77.5 percentage; stage 4, 36.1 percent. The cross-validation sample yielded similar results. Fight variables from the criginal 14 in stage 1 were deleted due to links to the criterion. All other predictor variables remained in the study. Product-moment correlations demonstrated that stage 3, final week of recruit training, did not differ greatly from effectiveness predictions in stage 1, pre-erlistment.

Sands [Ref. 16] A study by developed a (prediction of enlisted tenure - 2 years) todel designed to te used by recruiters to estimate the survival probability Predictors for the first two years of military service. utilized were: aptitude test score, number of years of school completed, age at active duty base date and number of primary dependents. The data hase consisted of all nongrious service eplisted males with an active duty base date in CY 1973. Completed data was compiled in June 1975 for a 2-year median length of service criterion. The original data base was then split into three groups: survivors, losses and indeterminates which resulted in a survival critericn of 72 percent and a lcss cf 28 percent of a 68,616 sample size. Results demonstrated that survival rate increases as education increases. Survival increased as mental group category increased except for the two lowest groups. This may be explained by the small proportion of group IV personnel (3 percent) compared to the large numbers in group III-lower (30 per cent). Other results showed that persons enlisting at age 18+ have a higher rate of survival than individuals enlisting at age 17 and those with no dependents were more likely to survive than individuals with one c dependents.

In a study by Lockman [Ref. 17], SCREEN (Success Chances for Recruits Entering the Navy), a method of predicting the probability of first year completion of military service

rased on education, mental group, age, race and dependent status, was validated by a new conort of recruits. initial study, which developed SCREEN, utilized 67,000 ncmprior service males who entered the regular Navy in CY 1973. lockman's validation applied the SCREAN prediction model to CY 1974 recruits and extended data analysis through two years of service for the original CY 1973 cohort. showed that the probability of completion of the first year of service for high school graduates and upper mental groups were approximately the same for both CY groups; however, SCREEN chances for those with the least education and mental group were overestimated. For successful completion of two years of service, high school graduates enjoyed a nigher success rate than non-graduates and GED high school equivalencies. Further, high school graduates of below average mental ability experienced higher SCREEN chances of success than non-graduates of above average mental ability for both Caucasian and non-Caucasian groups. Although those with GED high school equivalencies had a higher SCREEN rate than graduates, their success chances were higher than non-Results also showed that the attrition rate for non-graduates is twice that for graduates for both racial groupings.

lockman summarized an extensive body of work that was conducted during the 1973-19 timeframe in his <u>Improved Techniques for Enlisted Attrition Management</u> [Ref. 18]. The enlisted tracking study initially devised a new method of screening Navy applicants. Following an initial observation of results of the CY 1973 recruit conort on SCREEN, and validation using the CY 1974 recruit cohort, the Navy formally adopted SCREEN in October, 1976. Even though the Navy had accepted SCREEN for use in its selection process, work continued to improve the SCREEN tables which resulted in a revision of the first year SCREEN table. Analysis was

also directed to the optimal SCREEN qualifying score to minimize screening errors. The qualifying score used by the Navy on the original SCREEN was 72; the qualifying score used by the Navy at the publication of Lockman's study was a first year SCREEN (revised) of less than 70. A cost-benefit analysis was performed on the feasibility of using no SCREEN and using SCREEN with a qualifying score of 70. showed that attrition costs could be reduced by about \$3 million with no increase in recruiting costs. A revision of SCREEN was necessary to distinguish between educational and age levels. The Navy was losing too many men with less than 11 years of education and younger 17-year-olds. A review of the CY 1973 cohort reflected a five percent greater survival rate for men with 11 years of education over less educated men and clder 17-year-olds had a ten percent survival rate in the first year than younger 17-year-olds. With various levels of these variables identified, results showed that recruits with dependents had a lower success chance than under the original SCREEN.' Education and mental group continued to be important variables, but age also emerged as an important variable. Revised SCREEN was placed into effect 1 October 1977. Further analysis in Lockman's study included development of two and three year SCREENs to compare to the one-year SCR EEN. Initial variables included age, number of dependents, years of education, race and term For the three-year SCREEN, race did not of enlistment. improve the prediction when education was split into levels, and term of enlistment correlated so highly to education and mental group that it was not useful in predicting survival. Foth race and term of enlistment were deleted. A comparison cf cre. and three-year SCREENs demonstrated that two prediction of survival was linked to the same background variables with few differences. Each SCREEN was applied to the CY 1973 cohort to determine percentages

characteristics selected and rejected. The two- and threeyear SCREENs were identical in results and either one when substituted for the one-year SCREEN would select the same number of applicants, but would screen out more 17-year-olds with lower survival rates after one year of service.

Validation of the Armed Services Vocational Battery (ASVAE), forms 6 and 7, was the focus of a study by Swanson [Ref. 19] in 1979. The ASVAE had been used for military service entry selection and and for selection of Naval personnel to schools since the introduction of ASVAE in The validation process had been begun but not on an extensive basis. Swanson sought to utilize a data base which represented a variety of Navy schools, to evaluate the composites for used for entry selection to these schools, and to develop more valid composites for schools if neces-Criterion was either final school grades (FSG) for schools that used this measure and time in training (DAYS) for courses of self-raced instruction. Predictor variables were scores on 12 composite subtests of the ASVAB in addition to scores for 69 composites, obtained by summing scores of two or more subtests. For example, AFQT, which is used Ly all services to assess eligibility for enlistment, is cbtained by adding scores OD ASVAB word Knowledge, Arithmetic Reasoning and Space Perception and converting this raw score to a percentile. 21 other composites are used by the services in personnel selection to service schools: the other 47 composites in the study were experimental. Conclusions of Swanson's study were that 1) FSG was a more predictable criterion than days, 2) ASVAB composite validities against an FSG criterion are close to those reported in earlier studies, 3) ASVAB composite validities against TAYS indicate some composites are much lower than they should be, and 4) numerous 2, 3, and 4 test sets of ASVAB composites with similar validities demcnstrate

differences do not exist in validity among ASVAB tests. The study proposed changes in the selector composites for ten Navy schools, none of which included the Signalman (SM) or Radiczan (FM) ratings. These recommended changes were accepted and placed in effect by the Navy.

A study by Lurie [Ref. 20] addressed inclusion of a measure of job performance as criterion to predict survivability of recruits rather than continue using first term of enlistment as criterion and current Navy enlistment standards as predictors. Thus, advancement and term of enlistment were criteria and AFJT score, age, primary dependents, and years of education were predictors for an analysis of two Navy ratings: Ship's Serviceman (SH) and Electronics Technician (ETN). The data base consisted of the CY 1973 recruit cohort of non-prior-service males which had been up-dated to the end of 1977. This study was not an attempt to determine the best measure of performance, as many criteria could be applied, but rather to offer a semi-Markov model to predict procapilities of advancement and There were four different recruit combinations survival. for each rating for which survival probabilities were determined. These groups for the SH rating were: high school graduate, AFQT = 20; high school graduate, AFQT = 50. EINs were split similarly except AFCT scores were analyzed for 70 All recruits were single and 19 years old. Recruits were also broken down by paygrade (up to E-5) and term of enlistment (3, 4 or 6). For the Ship's Serviceman with a high school degree, a recruit's AFQT has a slight effect on advancement probabilities. For the same recruit with a term of enlistment of 1 year and an AFQT score of 50, he has a 4 percent letter chance of becoming an E-3 than a recruit with an AFCI score of 20. This occurs also at advancement to E-4 after three years but there are no differences between the group combinations at advancement to

Even the detected differences can be explained by the higher attrition rates for individuals with lower AFIT scores. For non-high school graduates in the SH rating, recruits with lower AFQT scores fare better than nongraduates with higher scores. Attrition rates were the same for both AFQT = 20 and AFQT = 50 for non-graduates. Advancement occurs more juickly to E-3 and E-4 for those with lower scores. For example, a recruit has a 65 percent chance of attaining E-3 if he is a non-graduate and has an AFQT score of 20; if, however, he has an AFQT score of 50, his chances are only 54 percent of becoming an E-3. high school non graduate recruits with higher scores have a greater change of being reduced from 3-2 to 2-1, which may reflect dissatisfaction with being assigned to the Ship's Serviceman rating. This would indicate a need for enlistment standards (such as AFQT) to retter place these individuals in more suitable ratings. There were no significant differences to report concerning the ETN rating. recommended that this analysis be extended to other ratings and that ASVAB test scores be utilized as predictors in qualification of recruits.

A recent study (1983) by Baker [Ref. 21] reported on the research and development efforts in the Navy Personnel Accessioning System (NPAS) project. Project funding ended in FY 1981 but the need for the concept still exists and Eaker's study provides results of a needs assessment in areas covered by NPAS. The objectives of NPAS were to: "(1) serve as a data hase management and labor-saving device for the Navy Recruiting Command, (2) assign recruits optimally to Navy jobs and reserve training school seats, (3) provide individualized career information with fewer support personnel, and (4) ensure improved person-job placement." The central problem addressed in this study was that present methods of accession do not adequately screen and assign

personnel, cause recruiters to have too much addinistrative work, and allow limited vocational counseling. The objective of the analysis was to determine the need for a Navy person-job matching (FJM) system. The analyst approached the problem by reviewing all available literature on selection, vocational quidance and assignment: interviewing Navv recruiting personnel: developing a structured interview and using it on Navy recruits at Great Lakes and Orlando; develoging a recruit experience questionnaire (EEQ) surveying recruits at Great Lakes and Orlando. Findings of the study were that recruits are screened by a series of the Enlistment Screening Test (EST), the Nuclear Field Qualifying Test (NFQT), the Defense Agency language Battery (DLAB), and the Armed Forces Qualification Test (AFQI) Composite derived from the Armed Services Vocation Aptitude Battery (ASVAB). EST is a test given to a prospect who has been interviewed by the recruiter and determined to te eligitle to enlist (no police record). The EST consists of fcrms 5 and 6 and is administered to the individual unless he already has taken and obtained adequate sccres on the ASVAE. About 85 percent of all prospective enlistees take the ESI, which is used as a predictor for performance on the ASVAB. Also required for enlistment is a passing score on the AFQT. Although EST correlates highly with AFQT and predicts quite accurately whether a person will pass the 'AFQI, it does have some drawtacks. The most striking of these disadvantages is that EST was developed by the Air Force in 1976 to screen out all who scored below the 31st percentile. The Navy often accepts examinees who score at the 25th percentile. In 1976, EST detected 31-34 percent of individuals who failed the AFCT and erroneously rejected 4 to 6 percent. Additional findings were that vocational counseling is unsystematic or does not exist in Navy recruiting. Assignment is tased on classification and

assignment withir PRICE (CLASP) which does not allow applicanns to know job availability until they are totally within the enlistment stage. Conclusions of the study were: improved screening methods are needed to cut costs and increase effectiveness, vocational guidance is required at the recruiting commands for proper placement of prospects, assignment prediction would aid in job search, screening system based on vocational counseling could be designed and developed. The study recommended that a microcomputer-based system for personnel accessions be tested at a Navy Recruiting District. Some functions of the system would be: 1) an adaptive test to replace EST, 2) computerized vocational luidance system, 3) an interest inventory designed for Navy applicants, 4) an assignmentprediction system, 5) a job-preview capability, 6) videodisc capabilities management support and word processing.

E. REVIEW OF NAVAL FOSTGRADUATE SCHOOL THESES

Nescitt's analysis of selection standards for Shir's Serviceman (SH), Personnelman (PN), and Aviation Technician (AT) ratings developed a "goodguy"-"badguy" approach. global criterion of total length of service in months was applied to the data set. Secondary criteria split the data set into three groups. Category I were personnel who didnot complete four years of service, who had been discharged for negative reasors and had tad records; Category II was comprised of those who did not complete four years of service, had demotions or were not recommended for reenlistment regardless of length of service; all others were placed in Category III. Predictor variables were: age at entry, marital status, nighest educational level achieved, number cf defendents, various ASVAB subtest scores, groupings based on AFCI scores, entry paygrade, and SCREEN score.

an extensive literature search and subsequent sterwise regression, discrimination analysis and cross-validation, Nesbitt provided a breakdown on race, sex, and job complexity. A job complexity study applies a scale to all rating from a least complex rating of 10 to a most complex rating of 99. Nesbitt's ratings appeared as:

SS = 40, FN = 67, AT = 95.

[Ref. 22]

Nesbitt's findings showed that entry age, education level and ASVAB tests were significant predictors of Entry age was not a uniformly, significant predictor but the relationship between age and criterion was always positive. 'Education level was also selected tended to be positive in low complexity ratings and negative in higher complexity ratings. Nesbitt also found that whites in each rating performed better on ability tests than the other racial groups. Whites, however, also enter the military at a younger age and have the lowest educational level cr all groups with the fewest married personnel in their ranks. He found that white women have performances very similar to men with the same predictor and criterion variables except that they have shorter length or service. [Ref. 22]

In a thesis by Fond on enlistment standards for the [Ref. 23] electronics technician (ET) rating, an ET cohort of 6390 enlistees was split into three groups for analysis. These groups were Nuclear Field ET (ETNF) both surface and subsurface, Advanced Electronic Field ET (Conventional Surface) (ETAEF), and other enlistees (ETOTH), which included ETs in Strategic Weapons Systems, Submariner (Navigation) and Submariner (Electronics Warfare). The initial criterion applied to each data hase was time to E-4. Predictors were: WALVER, months in delayed entry pool (MNTHSDEP), converted highest year of education (CHYEC), ENTRYAGE, entry paygrade

(ENTREAYS), marital status (MRISTAF1), dependents (DEFEND), and all ASVAB subtests. Bond experienced difficulty with the criterica when applied to the NF cohort because ETNFs are automatically promoted to E-4 following formal training; thus, achieving E-5 would be a petter criterion of success for the EINF than months to E-4. Since data did not exist on number of days to E-5 or advancement to E-5, this strategy was dropped. Also, the author realized that advancing to E-5 without benefit of formal training after entering as an E-1 is not on a comparison level with making E-5. Therefore, criterich for the ETNF cohort was successful achievement of a nuclear qualified NEC code. Those who met this criterion were called Category 1 and termed successful in the SAS stepwise discriminant analysis procedure (PROC Those who were dropped from the NF training STEPDISC). ripeline comprised category 2 and those with military performance variables were included in Category 3.

Counter-intuitively, Category 1 did not have the best values of the three categories. In fact, in most of the ASVAE subtest values, Category 3 had higher values than Category 2. Following analysis of the categories, variables for the entire EI group were entered into a regression model to yield significant variables MRISTATI, ENTHYAGE, WAIVER, MONTHSCEF, ENTRPAYG, ASVABAI, ASVABAD. Variables confirmed ty the regression were then processed through the discriminant aralysis procedure and resulted in a 59.85 percent hit rate for the calibration sample and a 58.1 percent hit rate for Categories 1 and 2. The inclusion of Category 3 in the model resulted in a 42.8 percent hit rate of rersonnel placed in Category 1, which represents a miss rate. Further analysis resulted in a change of the criterion to advancement to E-4 within ore year. Results showed Category 1 to have more favorable means in all areas following the stepwise discriminant analysis procedure. Selected significant

variables were introduced into the regression procedure and into discriminant analysis. The final model selected for Category 2 was MNTHSLEP, DEPEND, ENTRYAGE, WAIVER, and ASVAEAL. Final results were less acceptable for Category 1 prediction than the first discriminant analysis model, but this second model was better for Category 2 with hit rates of 67.36 percent and 32.64 percent. On the test sample, rates were 68.89 percent and 31.11 percent, respectively.

Lata analysis of the AEFET cohort was approached in the same method as for the Nuclear Field ET. The criterion applied to this cohort was achievement of the Advanced Electronics Field NFC. Designated AEFETs were split into two groups: those who obtained their NEC (Category 1) those who did not obtain an AEF NEC Category 2). means for all categories were obtained and a sterwise discriminant analysis performed on variables to DEPEND, ASVABET, MNTHSDEP, ENTRYAGE and ASVABSI. results showed DEPEND to be the most significant variable. Cther significant variables ASVABEI. were: MNTHSDEP. ASVABNO, ENTRYAGE and ASVABSI. The discriminant procedure yielded a hit rate of 55.2 rercent for Category 1 and a 60.14 hit rate for Category 2. Random test results were for Category 1 and 63.38 percent for Category 2. ASVAESI was dropped since the SI test is no longer giver, to result in slightly improved hit rates.

Group 3 analysis was conducted by separation of the cohort into four categories: (1) nuclear qualified, (2) conventional ETs, (3) participants in the E-4 advancement examination, and (4) those with negative performance traits. Class means were analyzed and and stepwise discriminant analysis performed to yield MRISTAT1, MNTHSDEP, ASVABMK, ENTRYAGE and WAIVER as significant variables. The R^2 was -0821, the highest of all regressions performed in the study. The hit rates were 62.29 percent and 61.36 percent

for Categories 1 and 2, respectively. The random sample showed a hit rate of 57.64 percent for category 1 and 61.11 percent for Category 2.

In all cases, the models developed by Bond are primarily test at predicting failure. Additionally, Bond's detailed report of his analysis reflects the difficulty in selecting the proper criterics in attempts to obtain significant results. This problem recurs throughout MPS theses done on enlistment standards.

A study by Snyder and Bergazzi on enlistment standards for Eciler Technicians (BT) and non-nuclear designated Machinists Mates (ME) split each rating population into successful BT and successful MM groups by using the criteria "time to advancement" and "recommended or not recommended for reenlistment." The authors conducted a series of criterion breakdowns to define "success", employed sterwise analysis to obtain predictor variables from twelve initial predictor variables for BT and MM, and utilized discriminant analysis and cross-validation to determine accuracy of results.

Snyder and Bergazzi found that defining "success" is time-consuming and difficult and requires further study for uniform Navy-wide application. Predictor variables for successful BT's were: highest year of education, ASVABWK, ASVAENC, entryage, ASVABMC, and ASVABMK. For successful MM's, predictor variables were: highest year of education, ASVABNC, ASVABWK, ASVABMK, ASVABMC, ASVABGI, and entry age. The analytical discriminant functions failed to yield improved accuracy over the method of selecting predictor variables employed by the Navy during the time when the data was collected. Snyder and Bergazzi concluded that highest year of eduction is important in predicting "success" of ET's and MM's; the higher the education level, the greater likelihood of "success". They recommended use of the entire

spectrum of ASVAB subtests rather than just shop or mathematical knowledge subtests used by Navy recruiters when the data was collected. [Ref. 24]

In a thesis by Wardlaw, the Operations Specialist (CS) rating was divided into three groups: successful, unsuccessful, and average performers. The criteria of "achieved paygrade E-4 or above in less than four years service" and "recommended for recilistment" were applied to a data base of male recruits with "length of service less than or equal to six years" to yield the successful performance group, The unsuccessful performance group, Category Category I. used criteria of "failed to attain petty officer rank" and "not recommended for re-enlistment". All others rell into the average performance group. A random sampling was rulled from Categories I and II which became the data set for a stepwise regression. Sixteen variables were selected for Categories I and II, and of these, regression identified eight predictor variables (marital status, ASVABGI, ASVABMK, ASVAEFI, ASVABMC, ASVABAR, ASVABWK, and converted years of highest education.) Liscriminant analysis was performed and results demonstrated that Wardlaw's model improved selection of OS's by 6.3 percent in Category I and 17.8 percent in Category II. A discriminant analysis on Category III personnel showed that the numbers of Category III personnel were equally distributed between Categories I and II, signalling that other determining fators not present in the analysis are important in determining success or failure for this group. [Ref. 25]

In a study of enlistment standards for Aviation Structural Mechanics (AM), Whitmire and Deitchman split the AM population into two sets, one group who entered the Navy as AM's and the other group who converted to the AM rating. Two separate models were developed for each group. Whitmire and Deitchman next initiated their study with three criteria

measures and nineteen predictor variables for each data set.
"Success" criteria were: completion of term of enlistment,
achievement of paygrade E-4, and recommendation for
re-enlistment. "Failure" criteria were: failure to achieve
the "success" criteria. Predictor variables were: AFQT
percentile, entry age, highest year of education, marital
status, number of dependents, sex, term of enlistment, and
eleven ASVAE subscores.

Results of the study show that six predictor variables were identified from the regressions for Model 1. initial AM group. These variables were: term of enlistment, marital status, ASVAEGS, converted highest year of educa-ASVABNO, and ASVABAI. Predictor variables for converted AM's were: term of enlistment, converted highest year of education, AFQT percentile, ASVABMK, and marital status. Further results show that the subgroup of personnel who began their enlistment as AM's enjoyed a 9.43 percent improvement rate in successful selection of personnel than the model employed by the Navy at the time of the recruitment of the individuals for whom data was available in the data lase. The group comprised of personnel who transferred to the AM rating did not show an improvement over the Navy's selection methods. The authors concluded that the predictor "term of enlistment" displayed intuitive results when correlated with six of the predictor variables chosen in the regression process; that is, there was a negative The more able individuals would enlist for a correlation. shorter period of time to re-enter the job market sconer with newly-acquired, saleable skills. It is not evident, however, that Whitmire and Deitchman excluded 3 X 6 / 4 X 6 reservists from their sample. Such a failure to exclude could exert a major impact on their findings. 3 x 6 refers to six years total service, three years active duty, three 4 x 6 refers to six years total years reserve time.

service, four years active duty, two rears reserve duty. [Ref. 26]

Sandel and Gleason, in their work on Aviation Antisubmarine Warfare Operator (AW) and Aviation Antisubmarine Warfare Technician (AX) enlistment standards, developed a multivariate model using "success" and "failure" as criterion variables. Two subset data bases were developed for each rating; one data set developed predictor models and the second validated the model. Two separate models were created for each rating, each of which initially contained eighteen predictor variables and three criterion variables.

For the AX model, the sterwise regression identified four significant pr∈dictor variables: term of enlistment, SCREEN, ASVABNO, and ASVABGI. Sandel and Gleason deleted term of enlistment due to the fact that 187 of the 257 chservations had initial enlistments for six years and were given automatic advancement to E-4 upon completion of Class After deletion of term of enlistment, sterwise regression identified SCREEN, ASVABGI, entry paygrade and ASVABNO as four significant predictor variables. For the AW model, sterwise regression identified six predictor variterm of enlistment, SCREEN, ASVAEAR. ASVAESI, and ASVABGS. Term of enlistment was again deleted and stepwise repeated to yield SCREEN, ASVABAR, ASVAEMK, and entry paygrade as predictor variables. Also, it is not evident that Sandel and Gleason excluded so-called 3 x 6 / 4 x 6 reservists from their sample. Such a failure to exclude could exert a major impact on their findings. Subsequent discriminant analysis and cross-validation on each of the predictor sets withou term of enlistment among the predictor variables resulted in a 4% increase over the Navy's assignment process for the AX rating and a .5% increase for the AW rating. The authors recommend further

study in the areas of cost and utility of correct rejections and wrong rejections of personnel entering the AX and AW ratings. [Ref. 27]

Teveretre, in a study of enlisted performance prediction models for Hull Technicians (HT), utilized the same procedures as Whitmire and Deitchman in an earlier study. Predictor variables for HT's who began their enlistment in this rating were: SCFFEN, entry paygrade, AFQT percentile, ASVAENC, and ASVABMC. "Success" criteria were: completion of term of enlistment, achievement of paygrade E-4, and recommendation for re-enlistment. "Failure" criteria were failure to achieve the "success" criteria.

Fesults demonstrated that Leverette's model for predicting the success rate of HT's who are assigned to this rating at the beginning of their enlistment was 6.1% higher than the Navy's model. The results of the second model, those who converted to the HT rating, failed to significantly improve over the current success and failure rates experienced by the Navy. Leverette noted that 51.4% of the HT's in his study were not assigned to this rating at the beginning of their erlistment. He recommended a review of selection criteria. [Ref. 28]

V. LATA BASE PREFARATION AND ANALYTICAL PROCEDURES

The analysis described in this thesis was conducted using a data base located at Naval Postgraduate School. It contains enlistment and subsequent performance information on more than 200,000 individuals and was created by combining four data bases. These were: the Defense Manpower Lata Center (DADC) conort file, the Navy Health Research Center (NHRC) file, the Chief of Naval Education and Training (CNET) file, and a promotion advancement examination file. The entries were merged by use of Social Security Number identification.

The initial step in performing the analysis was to run an existing program written in the Statistical Analysis System (SAS) code to extract nearly all the variables from the files, standardize ASVAB scores, and create new variables for use in the analysis. It also allowed the creation of two files, one for Signalmen and one for Radiomen, by screening all individuals who had either an appropriate final rating (DMDCRATE), advancement examination rating (EXAMRATE), and or entry rating (RC2GSCRT) code.

Next, to gain familiarity with the information contained relatively simple forms of analysis were in the files; conducted on each file on variables which were expected to te used in subsequent analysis. Frequency distributions were compiled for categorical variables such as sex, race, and Interservice Separation Code (ISC3). Univariate analyses were run on numerical variables such as Total Active Eilitary Service (TAFMS1), Months in Delayed Entry Program (MNTHSDEF), and standardized ASVAB scores. For the numerical variables, means, standard deviations, and histograms were generated. These results were studied to

knowledge about missing values and extremes or cutlying values, and to reveal possible trends for further investigations. Subsequently, they were used to create Table III which juxtaposes values for variables of interest for both ratings and which will be discussed later in this thesis.

The third step required selection of variables to be used in preliminary regressions and the application of screens to make their use as valid as possible. Therefore, concurrent with achieving data familiarity, a search of general recruitment and selection literature and of Naval Fostgraduate School Theses on enlistment standards was initiated. These readings were summarized in Chapter IV. Table II, provides a summary of the NPS theses which were carefully studied and frequently referred to in the course cf preparing this document. The preliminary approach was to include in regression analyses combinations cf predictors which earlier theses had revealed to be significant. The theses also pointed out the importance of and difficulty its selecting appropriate criteria for success. Again, the selection of success criteria was based on the assessment of and thought generated by previous theses. Several combinations of success variables were tried before a final choice was made.

Previous theses and preliminary analysis were instrumental in pointing cut the need to understand the variable coding to insure that only information which was reflective of valid facts would be included in the final files. For example, persons whose Interservice Separation Code showed that they had not completed their initial enlistment cannot be automatically classified as failures. Some of the codes are assigned for causes outside of individual control such as hardship discharge or for positive reasons such as transfer to a commissioning program. Individuals who fell into certain ISC categories had to be screened out of the

mile in the interests of accuracy. Another example occurred in the creation of the SM file due to the requirements of Probably because SM's use their skills only at the rating. sea, only three of the individuals were female, an extremely small percentage of the total: they were excluded when it was decided that sex could not be a valuable variable for prediction. A third example concerns variables which provide duplicate information and which should match which do not probably due to the complications of creating such a sizeable data base. Recruit Type Enlistment (RECENLST) and Term of Enlistment (TERMENLT) were two of these. Each had to be assessed to see which might be more reliable. It turned out that both revealed that a wide range of types of military obligation were accounted for in the data hase. Therefore, RECENIST was selected and screened to include in the SM and RM files only individuals who had agreed to a four year active duty commitment and who had not had prior service experience. In this way, individuals whose records included prior service or performance in the reserves were deleted; this was done because of the many differences between services, active and reserve service, and requirements for promotion.

Frequency analysis also led to screening out of the two files any individuals whose membership status was questionable. As per Neshitt, seven categories of cases were defined within the variable ENTRYGRP. They were as follows:

(1) Those cases which signed up for a rating, took the advancement examination in that rating, and ultimately showed up in that rating in the DMDC active/loss files. (2) Those cases which signed up for a rating, took the advancement examination in that rating, and ultimately showed up in another rating in the DMDC active/loss files. (3) Those cases which signed up for a rating, migrated to other ratings for the advancement examination, but for the DMDC

file listings showed up in the original rating. (4) Those cases which signed up for a rating, but migrated to other ratings, both for the advancement exam, and ultimately in the CMDC active/loss files. (5) Those cases which did not sign up for a given rating, but took the advancement exam in that rating, and ultimately wound up in that rating in the DMDC active/loss files. Pctentially, these represent general strikers, as well as 'fleet transmissions.' Those cases which did not sign up for a given rating, took the advancement exam in that rating, and ultimately migrated to an alternative rating in the DMDC active/loss (7) Those cases which did not sign up for a given rating, did not take the advancement exam in that rating, but ultimately showed up in that rating in the DMDC active/ This showed that categories 1, 3, 5, and 7 included individuals who were truly representative of the Categories 1 and 3 had originally been in the rating and stayed in it: categories 5 and 7 had migrated into it and remained in it. Categories 2, 4, and 6 had to be excluded because their status as rating members was A list of all screens applied is included in doubt. Appendix C.

3

Although multiple regression can be a useful tool in itself, it is often advisable to do further analysis. With this ir mind, at this point, the SA and RM screened files were each split into two parts, one to be used as a derivation sample and the other to be used as a validation sample. Multivariate and univariate analyses of variance were conducted on the derivation and validation groups to ensure that there were no statistically significant initial differences between them. This process constituted the fourth step in the analysis.

Once the SM and RM data files were created, screened, and split, they were further subdivided. In this, the fifth

step, two subgroups, white and non-white males, were created for the SM's and four were created for the RM's: white and non-white males and white and non-white females. Separate multiple regressions were run on each data set for the whole group and the subgroups. The predictors and criterion used for SM's and RM's were the same except that the dummy variable "male" was not used as a predictor for SM's. The dummy variables "black" and "other", which compared, respectively, blacks to whites, and other minorities to whites, were created for use in the full group analysis.

· Formulating and assessing the results of preliminary multiple regressions was the sixth step. The purpose of regression analysis is to find the best linear equation to predict the criteria. The parameters in the equation can subsequently be used in future selection. In this analysis, various performance variables were combined to define the concert of success and several different concepts of success were used in preliminary regressions. Other data gathered at time of enlistment describing individual characteristics cr capabilities were used as the predictors. These preliminary analyses used both block and stepwise regression. "goodness of fit" of the model is judged by the size of the fractional coefficient of determination, R^2 , which measures the proportion of variation that is explained by the predictors which enter the model. The closer R2 is to one. the better the fit. [Ref. 29]

The block regression procedure calculates \underline{R}^2 for the model and lists each variable, showing the level of statistical significance (\underline{F} statistic) that can be applied to its contribution to the model. Stepwise regression consists of a series of computations done in steps in which the variable with the highest \underline{R}^2 is selected for entry into the model. In step 2, it is combined with other variables until the variable with the next highest \underline{R}^2 is entered. To enter the

model, the variable sust also seet the specified <u>F</u> statistic significance level. The process continues computing previously selected variables and entering a new one until no more can meet the entry requirements. During the process, it is also possible for a previously selected variable's discriminating powers to be affected by a newly created combination of variables: in this case, the variable may be excluded from the model. [Ref. 30]

Use of the .15 default significance level provided in SAS allows more variables enter the model so it is possible to gain a greater understanding or now all the variables contribute to the criterion. Unfortunately, that significance level is perhaps too high to be credible. For this reason, when regression results are selected for further use in analysis, only variables with less than a .05 E statistic are considered meaningful.

. Both block and stepwise multiple regressions were run in this step of the data analysis. Initially, different set of criteria were used to define the variable SUCCESS. These were the results of thought generated by previous theses and knowledge of today's selection system. Unfortunately, it was not always possible to put thought into action using some of the ideas created. Eventually, after consideration of several sets of criteria, was selected: a.) length of service greater than or equal to 45 months (TAFMS1); b.) achieved E-4 (ACHVDE4); eligible to reenlist (ELIGREUP). TAFMS1 for 45 months was used because it allowed the inclusion of people who had been coded as having completed enlistment despite the fact that they had not actually served four full years. tion for the variable SUCCESS corresponded closely with that used in several earlier theses. / Other possible definitions had yielded less encouraging results in the preliminary models.

Multiple regressions using SUCCESS as defined above were run using five combinations of predictors. Model A used the following: AFQT percentile, entry paygrade, entry age, dependent status, high school degree, the dummy variables "black" and "other" and all SASVABs. The RH analysis also All regressions were also run by group included "male". which necessitated the removal of the dummy variables "male", "black", and "other" from the models. Model B deleted variables that had been used as components of AFQT percentile (SASVABNO/WK/AR). Model C added SCREEN and put SASVAENC/WK/AR back in. Model D used SCREEN but deleted its components (AFQT percentile, entry age, and education status) from the original list of variables. Finally, Model E used only SASVABs as predictors. These combinations of predictor models resulted in numerous regressions on each of the three SM groups: main group, white, and non-white and on each of the five RM groups: main group, white male, white female, black male, and black female.

Analysis may terminate with regression analysis; alternately, the regressions may be used to help limit applications in discriminant analysis. Because the preliminary regression analysis proved more time-consuming and its results were less enlightening than had originally been anticipated, discriminant analysis applications, which make up steps seven through ten, were applied only to the more promising models.

The discriminant analysis technique computes a discriminant function by regression using separation of groups. To use it, a data file must be divided into two statistically equivialent files as described in step five. The purpose is to mathematically combine predictors to find those which can best be used to divide the observations into one of two categories. For this analysis, these were "Successes" and "Non-Successes." Using Model A predictors,

Step seven provided models containing significant variables and performed cross-validation between the DERIVS and VALIDS samples, yielding a cross-validation coefficient which indicates the correlation between actual scores and predicted scores.

In step eight, Mcdel A predictors were used in stepwise discriminant analysis. This also yielded models showing the optimal combination of significant variables which contribute the most to the discriminating power of the variable. Choce the set of predictor variables was determined, they were used to classify cases in the validation set. [Ref. 31]

Step nine consisted of again performing cross-validation, this time using only the variables which had been selected for the step seven models. New cross-validation coefficients were produced.

The tenth and last step consisted of doing discriminant analysis on the significant variables resulting from both steps seven and eight, adjusting the prior probabilities of group membership and changing the way that the data was pooled for analysis. Each analysis yielded a matrix showing the number of individuals who had been classified into one of the following four categories:

- a.) Actual Non-Success, Predicted Non-Success;
- b.) Actual Success, Predicted Non-Success,
- c.) Actual Non-Success, Predicted Success, and
- d.) Actual Success, Predicted Success.

Ey adding the numbers in categories a and c, then dividing by the total number classified, it is possible to compute hit rates which tell the percentage of people correctly classified.

It is simple to get SAS to provide frequencies on the numbers of successful individuals in any data set. This percentage is compared to the hit rate that was generated in

ster ten. If the hit rate is higher than the original success percentage, then the model created can improve upon the selection standard which was used to select the individuals documented in the data base. [Ref. 32]

The results of steps seven through ten are provided in tables located in the Appendix B: they will be discussed in the next chapter.

VI. RESULTS OF DATA ANALYSIS

A. CCMPARISON OF SIGNALMAN AND RADIOMAN DESCRIPTIVE STATISTICS

Table III 'Predictors -- Descriptive Statistics' provides an overview of SM and RM rating success performance. Eighteen predictors are listed; the variable sex was deleted tecause the SM rating did not have a significant number of women to merit separation into sex groupings. only males comprised the SM data base as previously mentioned in this study. As SMs are predominantly assigned to sea duty, the absence of significant numbers of women is not surprising. In regard to comparisons between the Signalman rating and the Radioman rating, Radiomen, on the average: a) enter the military at an older age, and b) are the more educated of the two ratings. The older age at entry may be explained by the fact that the Radioman rating is higher on the complexity scale. Also those who entered may have held prior jobs that required technical skills which led these prospective recruits to choose the Radicman rating. Since RMs enter at a later age, they also have more time to acquire additional education. Further results demonstrated: c) RMs sccre higher on SASVABS AD, MK, and NO. Intuitively, one would expect RMs to score higher on the SASVAES because they are in a higher complexity rating, RMs score higher on the SCREEN variable and enter at a higher raygrade. The higher SCREEN score can again be attributed to the higher complexity rating. The higher paygrade may result due to the later age of recruits entering the rating; thus, entering with job skills and education to allow entry at a higher paygrade.

Generally, RMs scored lower in SASVABS AR, AI, EI, GI, MC, GI, MC, SI, and SP as well as the AFQT percentile. The lower scores of EI and AFQT of these eight categories are surprising in that a prospective RM might be expected to score higher in these areas due to the nature of the RM field and the technically-oriented individuals it attracts.

Table IV presents statistics on the criteria used in this study. Generally, RMs scored higher in all criterion categories of success: highest paygrade achieved, eligitle for re-erlistment, and total months of active service. This is not unexpected considering the complexity rating of RMs vice SMs.

E. CCMPARISON OF STEP SEVEN CROSS-VALIDATION RESULTS

For the Main Group, the SM and RM ratings had three significant variables in common. For SM's the variable entry paygrade entered the model to show that for SM's the higher the entry paygrade, the greater chance of success by the defirition given. This makes sense because the individual entering at a higher raygrade has fewer hurdles to pass to reach E-4. Cddly, the results when this variable entered the RM model were counter-intuitive. For them. as entry paygrade increased, the likelihood of success decreased. The authors are at a loss to explain this result, particularly since a study of the means of entry paygrade for the variables showed that a greater number of RM's enter at higher raygrades than do SM's.

Another variable which entered for both ratings was HSDG, measuring educational level. Results were as expected for both ratings. That is, the greater the education level, the greater the chance of success. For both ratings, the dummy variable "black" was significant but the relationships were negative. Relative to whites, blacks were less likely to be successful.

The FM rating also entered two other significant variables. SASVABSI showed that the nigher the individual's snop information score, the less likely he would be to be a successful FM. Also the dummy variable "male" was significant and showed that males were more likely to succeed. for the Main Group, cross-validation correlation coefficients for SM's and for RM's were quite close, .179 for SM's and .200 for RM's. Specific statistics for Step seven are located in Appendix E.

Icoking at the analyses done by groups, it was found that the only group for either rating which showed significant variables was the White Male Group. For both SM's and AM's, the same results for entry paygrade occurred; that is, intuitive for SM's and counterintuitive for RM's. for both groups the effect of HSDG was as expected. SM's SASVABMC was significant ir a negative way; the greater an SM's mechanical comprehension, the less likely he is to succeed as an SM. This may be due to the fact that his ability is useful at sea and he may change to a more demanding rating during his first enlistment if given the The RM rating also yielded significant results for some SASVABS. For SASVABAI, the higher the auto information score, the greater the chance of RM success. For SASVABSI, the results are just the opposite; higher scores signify lower chances' of success. For this group, the crossvalidation correlation coefficents were not similar; for RM's (.268) was nearly twice that for SM's (.138.) indicates that the RE model for White Males pinpoints the relationship between actual and predicted scores much better than does the SM model for the group. Again, the specific statistics may be found in Appendix B.

C. CCMPARISON OF STEP EIGHT STEPWISE DISCRIMINANT ANALYSIS RESULTS

Cf the three variables which entered the Main Group Model for SM's and of the five which entered for RM's, only one, HSIG, was cornen to both. The amount of variation accounted for by the variable was nigher, however, for SM's than for RM's, indicating that education has more effect on success potential for SM's than for RM's. Review of results for groups showed no common variables. The specific statistics may be found in Appendix B.

D. CCMFARISON OF STEP NINE CROSS-VALIDATION RESULTS

Recognizing that the Step Nine cross-validation uses variables derived from the Step Seven cross-validation, it is noteworthy that comparison of cross-validation correlation coefficients remains very similar to that revealed in Step seven. That is, for the Main Group, the coefficients for SM and RM are close, and for the White Male group, the RM's coefficient is nearly twice that of the SM's.

E. CCMPARISON OF STEP TEN DISCRIMINANT ANALYSIS RESUITS

Step ten consisted of determining hit rates for models developed in steps seven and eight. Hit rates were computed using combinations of proportional or default prior probabilities and pooling by use of within-group matrices or pooled occurrance matrices. The resulting hit rates are reproduced in tables in Appendix B. It was decided that if the hit rate produced by use of the derivation sample (DERIV8) was within .025 of that produced by the validation sample (VALID8), then the hit rate would be considered valid. This choice was purely arbitrary as no information on accepable tolerance could be found.

looking at the hit rates from the point of view of their validity and of how they can be used in comparison of the the ones resulting from step seven are worth discussing. For this set, many of the hit states were in fact valid. After studying the results, it was found that the highest valid hit rates for both ratings came cut of the combination of Priors Proportional and the linear discrimimant function (which arises from the use of the FOOI=YES option in FROC DISCRIM). For the Signalman Main Group, the prior probability of success was .36 and the hit rate for the model was .655, while for the Radioman Main Group, prior probability was .34 and the hitrate was .661. In both cases, the model very strongly improved on ability to place individuals into the correct category: the improvement for SM's was .295 and for RM's .321. For the White Male Group, Signalmen and Radiomen both had prior probabilities of .38 and their respective hit rates became .648 and .625, showin; improvements of .268 and .245 respectively. Of course, these figures depend on the belief that the prior probabilities accurately reflect reality.

It was harder to find valid hit rates developed using step eight stepwise discriminant analysis. For the Signalmen, in fact, only results for the Main Group were valid; using default priors and either method of pooling the results were a .548 hit rate. The corresponding result for Radiomen was .578. These are much less impressive than those reported earlier since they show an improvement over the priors of only .648 and .078. However, they result from the assumption that an individual has an even chance to succeed or not to succeed.

VII. CONCIUSIONS AND RECOMMENDATIONS

A. CCNCIUSIONS

Pasing the conclusion of analysis on the hit rates for the models produced, it appears that the most useful models for the selection of potentially successful individuals for these ratings are the Main Group and White Male mcdels developed in step seven. Summarizing the results for Signalman Main Group, the predictors of success are entry paygrade, education status, and the dummy variable "black". The hit rate is improved by .295 . For Radioman Main Group, the predictor variables are entry paygrade, status, SASVABSI, and the dummy variables "black" and "male" with a hitrate improvement of .321. For the Signalman White Male Group, the predictors were entry paygrade, education status, and SASVABMC for a hit rate of .648, an improvement cf .268. The Radioman White Male Group prdictors were entry .paygrade, education status, SASVABAI and SASVABSI for a hit rate of .625, an improvement of .245. As can be seen, important predictor variables for both ratings and groupings include entry paygrade and education status.

It should be pointed out that entry paygrade is not a variable over which the individual has any control; a person receives the entry paygrade that the Navy gives him. The inclusion of education status as an important predictor is certainly not a surprising one since the link between it and success is common knowledge. As a result, it must be admitted that the lengthy analysis performed for this thesis has not revealed any new facts useful for selection of individuals for the ratings.

E. RECCMMENDATIONS

The following are recommended:

- 1.) The splitting of the data base into separate race/sex analytic groups results in excessively complicated analyses which do not seem to lead to beneficial conclusions; it is therefore advisable to avoid sub-group study unless there are weighty reasons for such action.
- 2.) As many others have recommended, the determination of criteria for success is a central issue in this type of study. From discussions with detailers for the ratings, it became clear, for example, that the use of achieving E-4 as a criterion for success was not particularly realistic since the expectation is that the average performer will reach E-5 by the end of his first enlistment. A similar observation was made by Bond in his thesis. Whether or not this fact should be applied to the data collected in the 1976-78 time-frame should be considered before further analysis of this nature is attempted.
- 3.) Regarding criteria, it also might be useful to determine whether the data base can be manipulated to reveal information on actual re-enlistment for use as a criteria of success. This suggestion is offered in light of the emphasis on alleviating the petty officer shortfall of the early 1980's.
- 4.) Since the data base used in this analysis is considered to be one of the more complete and well-organized available, it should be redocumented so that others will be able to use it with greater ease. This would be a very beneficial project for a student with appropriate interests and background.
- 5.) Lastly, the authors feel that the determination or predictors is an educational exercise in data analysis, but that it is only the reginning of an intelligent approach to

the problem of selection for Navy ratings. Field interviews conducted mid-way through the study pointed out that Navy needs, the attitudes of classifiers, and the constraints under which classifiers operate all strongly influence the use that can be made of any model developed through analysis. Further study of this relationship might prove of great herefit to Navy manpower planners.

APPENDIX A TABLES

TABLE II
SUMMARY OF NAVAL POSTGEADUATE SCHOOL THESES

AUTHCE/ RAI LATE ANA	ING ((S) ANALYTICAL ED METECDS	CRITERIA	SIGNIFICANT PREDICIORS
NESBIIT Dec •62	SH PN AT	Descriptive analysis: Stepwise pre- iictive reg- ression; and Utility anal- ysis.	Enlistment completed: Recommended for reenlist- ment;rated: made E-4 = Goodguy.	entryage highest year of education:raw ASVAB subtest scores; tests scores; AFQTX scores; groups based on AFQT; entry paygrade; and SCREEN score
June •83	ET	Stepwise dis- criminant and validation by random sample.	Made E-4 in 1yr =Best.	Months in DEP; marital status; entryage; waiver; ASVABMK.
SNYDEF and BERGAZZI June *83	ET MM	Breakdcwns; Stepwise reg- ressicn; and Discriminant analysis.	Time to E-4; rec.for re- enlistment.	Por BT:entry age:education: ASVABNC/MC/MK. For MM:entry age:education; ASVABNC/WK/MK/ MC/GI.
WARDIAW June *83	c s	Stepwise reg. and Discrim- inant.	Made E-4 < 4 yrs and rec. for re- enlsitment.	Education:mar- ital status: ASVABGI/MK/ EI/MC/AR/WK.
WHITMIRE and DEITCHMAN Sep *83	AMS AM AME	Frequercies; Stepwise reg. and Discrim- inant.	Completed 3.9 yrs of enlistment; made 2-4; rec. for reenlistment.	Model 1: term of enlistment: marital status: education: ASVABGS/NO/AI.

TABLE II (cont.) SUMMARY OF NAVAL POSIGRADUATE SCHOOL THESES

SANDEI and GLEASCN Sep 183	AX	Multivariate correlation; Stepwise reg.; Discriminant analysis.	Completed 3.9 yrs of enlist-ment; made £-4; rec. for re-enlistment.	paygrade: and ASVAEGI/NC. For AW: SCREEN; ASVABAR/MK:
LEVERETTE Sep •83	ET	Frequencies: Multivariate Correlation: Stepwise reg. and Discrim- inant.	Completed 3.9 yrs of enlistment; made 2-4; rec. for reenlistment.	entry ray grade. Excluded race from model: STRIEN: AFCIR: SASVARSILENCE then entered new rodel.

TABLE III
PREDICTORS--DESCRIPTIVE STATISTICS

Predictor	Eating	N	Mean	Std Dev	Miniaua	Maximum
Entry age	33 88 40	986 945	18.7454 19.0883	1.9089 2.0623	17.000 17.000	29.300 33.000
Lependts	SM 4	986 945	0.0335 3.0415	0-1799 0-1995	0.000 3.000	1: 638
Siga School Legr∈€d	L 3M 4	986 045	. 6389 . 8682	•4806 •3383	0.000	1. 600
SASVAFAR	SM RM 4	98 6 04 5	52.4949 51.2220	7.1618 6.3023	23.000 23.000	65.000 65.000
SASVAFAC	SM RM 4	98.6 04.5	50.2363 51.2801	9.5158 9.6714	20.000	8C.000 8C.000
SASVAFAI	SM RM 4	986 045	48. 223 1 46. 256 1	8.9747 9.0639	26.000 26.000	67.000 67.000
SASVAFEI	SM RM 4	98 6 945	49.7809 48.8079	7.9675 8.0410	20.000	63.000 68.000
SASVAEGI	SM RM 4	986 · 045	51.8276 50.0302	7.7618 7.8995	20.000	66.000
SASVAEGS	5M 3M 40	986 045	50.8824 50.4465	8.0910 7.7430	24.000 24.000	70.000 70.000
SASVAEMK	SM RM 4:	98 6 0 4 5	51. 1633 51. 7533	8.1185 7.7254	26.000 26.000	67.000 67.000
SASVAEMC	SM RM 4	986 045	49. 9675 48. 4326	8.2414 8.3278	25.000 25.000	71.000
SASVAENO	SM RM 4	986 045	51. 5456 52. 5807	8.4756 8.2411	20.000	69.000 69.000
SASVAESI	. 3.1 . R.1 4	986 · 045	49.4838 47.0925	3.9624 9.2525	20.000	65.000 65.000
SASVAESP	SM RM 4	986 045	48.7312 47.6769	8.7666 8.9366	20.000	66-000 66-000
SASVAEWK	SM RM, 4	986. 045	53.6095 52.8621	7.2072 6.5374	23.000	64.000 64.000
AFQT %-ile	SM RM 4	986 045	56. 5381 52. 5412	19-8205 19-6874	0 - 000	99.000
SCREEN Score	• •	986 045	81.8224 83.4918	6.6309 6.0130	59.000 52.000	95.000 96.000
Entry Paygrade	SM RM 4	986 045	1. 1846 1. 4334	0.5142 0.7619	1.000	3.000 3.000

TABLE IV
CRITERIA--DESCRIPTIVE STATISTICS

Criteria	Rating	<u> </u>	Mean	Std Dev	Minimum	Maximum
Eighest Faygrade Achieved	SM RM 4	986 045	3.9462 4.2621	1.0702	1.000	5.000 6.000
Fligible for Re- Enlistment	SM RM (4	986 045	0.3976 0.3983	0.4896 0.4900	0.000	1.000
Total Month of Active Service	S M S M R M 4	986 015	45.5203 48.4749	13.3548 11.5570	4.000	71-000

TABLE V FREQUENCIES FOR SELECTED VARIABLES FOR SM RATING

PERCENT

CUM PERCENT

ENTRY GROUP CLASSIFICATIONS ENTRYGEF FREQUENCY CUM FREQ

EXPLANATE RACE 1 2 3 (1) WEIT	FREQUENCY EREQUENCY 829 138 19	0 146 185 10 986 0 UPS CAN BE CUN FREQ 829 967 986 ACK, (3) OTI	FCUND IN PRO FERCENT CO 84.077 13.996 1.927	9 14. 18. 76. 7 100. 0GRAM STEP1 UM PERCENT 84.077 98.073 100.000
GROUF 1 2 (1) SHI	FREQUENC 829 157 TE, (2) N	Y CUM FREC 829 986 ON-RHIIE	PERCENT (84.077 15.923	EUM PERCENT 84-077 100-000
TEC 01280135713456802619	EVICE SEY SEY 284 500 21 220 111 500 817 158 181 8	ARATICN COLL 284 7845 780277886 883388901157524497786 8999999999999999999999999999999999	PERCENT CU 28.803 50.7101 2.1028 1.116 0.1071 0.816 0.4020 0.4020 0.4021 1.703 1.723 1.8266 0.811	THE STATE OF THE S

TABLE VI FEEQUENCIES FOR SELECTED VARIABLES FOR RM RATING

ENTRY GE	P FRI	LASSIFIC EQUENCY	ATIONS CUM FR	EQ PERC	ENI CU	PERCENI
	1 3 7	2083 900 788 274	2083 2983 3771 4045	51. 22. 19.	496 250 481 774	51.496 73.745 93.226 100.000
EXPLANA	TICN OF	GEOUPS			PROGRAM	
RACE	FREQUEN	CY CUN	FREQ	PERCENT	CUA PER	CENT
0 1 2 3	3040 920 83	क्षा स	042 962 045	0.049 75.155 22.744 2.052	0 75 97 100	.049 .204 .948 .000
(1) WHI!	IE, (2)	BLACK,	(3) 011	HER		
GEOUF	FREQUE	NCY CU	M FREQ	PERCENT	CUM PE	RCENT
1234	2513 277 877 128		2513 3040 3917 4045	62.126 13.028 21.681 3.164	6 7 9 10	2-126 5-155 6-836 0-000
(1) WHITH	MALE,	ENALE	IE FEMAI	.E, (3) NON	•	MALE,

FFEIDENCIES FOR SELECTED VARIABLES FOR RM RATING

INTER-	SERVICE SEP FFEQUENCY	ARATION COP CUE FREQ	PERCENT	CUM E	PERCENT
010801340678123456780267125689 6666666677777777888889999999	1935325178161111515195701111121 18 1 2 1 1 2 5 2 23 21 21 22 23	927027853401234905650778901245 64467777888884466722568811122224 133197999999999999999999999999999999999	544871531535259450574725555599 2028272782427212262126422222224 0312030160602051030716700000000000000000000000000000000	1	5920883872501 059#3859688727110 0347711300481832447357960335803880 0347711300481832447357960335803880 0366912224444495557777778938384440 036691222444445555777777893999999999999999999999999999

APPENDIX B RESULTS TABLES

TAPLE VII SIGNALMAN BESULTS OF CROSS-VALIDATION DONE IN STEP 7

ENIN GECOP	* MCDEL: MAIN GROUP
Variables included: AFOTPCNT ENTREAYG ENTAYAGE	* F-value Prob>F R-square * 2.399 .0009 .0846
HIDIAGE HSDG ELACK CTHEE LEPENDIS SASVAFAC-SASVABWK	* Variables entered and Prob>t * ENTRPAYG .0185 * HSDG .0003 * BIACK .0121
A S A READ - S A S A S A S A S A S A S A S A S A S	* Cross-Validation * Correlation = .179
WHITE MALE GROUP Variables included:	* MODEL: WHITE MALE
AFOIFCHI ENTREAYG ENTRYAGE	F-value Prob>F R-square 2.699 .0009 .10
HSDG COPENCIS SASVAEAD-SASVABAK	 Variables entered and Prob>t ENTRPAYG HSDG SASVABMC O001 O479
	<pre>* Cross-Validation * Correlation = .138</pre>
NON-WEITE MALE GROUP Variables included:	* MCDEL: NON-WHITE MALE
AFOTECNI ENTREAYG ENTRYAGE	* F-value Prob>F R-square * 7.074 .3967 .2167
HSDG DEPENDIS SASVAEAD-SASVABWK	<pre>* No variables entered at less * than the required .05 * significance level.</pre>
	<pre>* Cross-Validation * Correlation =124</pre>

TABLE VIII SIGNALMAN BESULTS OF STEPWISE DISCRIMINANT ANALYSIS DONE IN STEP 8

MAIN GROUP Variables included: AFQIPCNI ENTREAYGENTRYAGE HSDJ ELACK CIHER LEPENDIS SASVAFAL-SASVABWK	MODEL: FROM SIEPWISE SELECTION: SIEF + Variable Partial F-Value Prob>F R-sq HSDG .0420 20.558 .0001 SASVABEI .0115 5.445 .0200 SASVABMK .0149 7.072 .0081
WHITE GROUP Variables included: AFQTPCNT ENTREANG ENTRYAGE RSDG DEPENDIS SASVAFAD-SASVABWK	MODEL: FROM STEPWISE SELECTION: SIEF 2 Variable Partial F-Value Proc>F R-sq HSDG .0556 23.420 .0061 SASVABEI .0199 2.079 .0047 SASVABMK 0100 3.994 .0463
NON-WEITE GROUP Variables included: AFQIPCNI ENTREANG ENTRYAGE HSDG DEPENDIS SASVAFAD-SASVABWK	MODEL: FROM STEPWISE SELECTION: STEP 3 Variable Partial F-Value Prob>F R-sq AFOTPCNT .0605 4.512 .0372 SASVABNO .0779 5.910 .0176

TABLE IX SIGNALMAN RESULTS OF CROSS-VALIDATION DONE IN STEP 9

WAIN GACUP Variables included: ENTREAIG HSDG ELACK HSDG WHITE MAIE GROUP Variables included: ENTREAIG ESDG SASVAEMC	MCDZL: MAIN GROUP
#SDG *	F-Value Prob>F R-square 11.124 .0001 .0615
# # # # # # # # # # # # # # # # # # #	Variables Entered and Probbt .0183 HSDG .0001 BIACK
*	Cross-Validation Correlation = .205
WHITE MAIE GROUP *	MCDEL: WHITE MALE
Variables included: * ENTRPAYG * HSDG *	MCDEL: WHITE MALE F-Value Prob>F R-square 71.538 .0001 .0753
Variables included: * ENTRPAYG * HSDG *	F-Value Prob>F R-square

TABLE X

SIGNALMAN HIT RATES FROM STEP 10:
DISCRIMINANT ANALYSIS USING SIGNIFICANT VARIABLES FROM STEP 7

FCCI=TESI FRICRS PROPORTIONAL MG Success = .36 MG Non-Success = .64 MM Success = .38 WM Non-Success = .62	* * * * * *	HIT RATES MAIN GROUP WHITE MAIE	.653 .658 .636 .628	DERIVS VALIDS DERIVS VALIDS
ICCI=YES FRICRS PROPORTIONAL MG Success = .36 MG Non-Success = .64 WM Success = .38 WM Non-Success = .62	* * * * * *	HIT RATES MAIN GROUP WHITE MALE	•655 •664 •648 •625	DERIV8 VALID8 VALID8 VALIV8
FOOI=TEST DEFAULT PRIOFS Success = .5 Non-Success = .5	* * * * * *	HIT RATES MAIN GROUP WHITE MALE	5594 • 59932 • 655	SVIRIC SVIRIC SVIRIC SVIRIC SVILAV
FOOL=YES DEFAULT PRIOFS Success = .5 Non-Success = .5	* * * * * *	HIT RATES MAIN GROUP WHITE MALE	591 5862 563	DERIVS VALIDS DERIVS VALIDS

TABLE XI
SIGNALMAN HIT RATES FROM STEP 10: DISCRIMINANT ANALYSIS
USING SIGNIFICANT VARIABLES PROM STEP 8

		·	'		
FCCL=TEST FRICAS PROPORTIONAL MG Success = .36 MG Non-Success = .63 WM Success = .38 WM Non-Success = .62 NWM Success = .29 NWM Non-Success = .71	****	HIT RATES MAIN GROUP WHITE MALE NON-WHITE MALE	.639 .6725 .6725 .775	DERIV8 VALID8 DERIV8 VALID3 DERIV8 VALID8	
FCCI=YES FRICRS PROPORTIONAL MG Success = .36 MG Non-Success = .63 WM Success = .38 WM Non-Success = .62 NWM Success = .29 NWM Non-Success = .71	* * * * * * * * *	HIT RATES MAIN GROUP WHITE MALE NON-WHITE MALE	6725 66514 6513	DERIVO VALIDO DERIVO VALIDO DERIVO VALIDO	
FOOI=TEST DEFAULT PRIOFS Success = .5 Non-Success = .5	* * * * * * *	HIT RATES MAIN GROUP WHITE MALE NON-WHITE MALE	555075 555075 55777	DERIV8 VALID8 DERIV8 VALID8 DERIV8 VALID8 VALID8	
ICCI=YES LEFAULT PRIORS Success = .5 Non-Success = .5	* * * * * * *	HIT RATES MAIN GROUP WHITE MALE NON-WHITE MALE	548 5503 5571 5577	DERIV8 VALID8 DERIV8 VALID8 DERIV8 VALID8	

TABLE XII

RADICMAN RESULTS OF CROSS-VALIDATION DONE IN STEP 7

	· · · · · · · · · · · · · · · · · · ·
ELACK	* MCDEL: MAIN GROUP
	* F-Value Prob>F E-square * 5.108 .0001 .0557
	* Variables Entered and Prohit
CTHER DEPENDIS MALE	* ENTRPAYG .0001 * HSDG .0012 * BIACK .0001 * SASVABSI .0162
SAS VAEAD-SASVABWK	* MALE .COO1
	<pre>* Cross-Validation * Correlation = .200</pre>
WHITE MALE GROUP Variables included:	* MCDEL: WHITE MALE
AFDIFONI ENTRPAYG HSDG	* F-Value Prob>F R-square * 4.851 .0001 .0595
EPENCIS ASVAEAC-SASVABWK	* Variables Entered and Prch>t * ENTRPAYG .0001
	* HSDG .0102 * SASVABAI .0372 * SASVABSI .0432
	* Cross-Validation * Correlation = .268
WHITE FEMALE GROUP	* MCDEL: WHITE FEMALE
WHITE FERALE GROUP Variables included: AFOTECNI	* F-Value Prob>F R-square * 7.468 .1065 .0925
AFOTFONT ENTREAYG ENTRYAGE HSDG	* 7.468 .1065 .0925 * No variables entered at less
DEPENDIS SASVAFAD-SASVABWK	 than the required .05 significance level.
	<pre>* Cross-Validation * Correlation = .085</pre>
FLACK MALE GROUP	* MCDEL: BLACK MALE
ELACK MALE GROUP Variables included: AFOIPCNT ENTREAYG ENTRYAGE HSDG CEPENDIS SASVAFAC-SASVABWK	* F-Value Prob>F R-square * -9018 -5740 -0345
	* No variables entered at less than the required .05 significance level.
	<pre>* Cross-Validation * Correlation = .043</pre>

TABLE XIII RADIOMAN RESULTS OF STEPWISE DISCRIMINANT ANALYSIS DONE IN STEP 8

HSDG 4	MODEL: FROM STEPWISE SELECTION: SIEF 6 Variable Partial F-Value Prok>F R-sq 0103 20.310 .0001 ENTRPAYG .0164 32.518 .0001 HSDG .0058 11.446 .0007 ELACK .0125 24.620 .0001 SASVABWK .0103 9.084 .0001
WHITE MAIE GROUP Variables included: AFOIPCNI ENTREAYG ENTRYAGE HSDG DEPENDIS SASVAFAC-SASVABWK	MODEL: FROM STEPWISE SELECTION: SIEP 3 Variable Partial F-Value Prob>F R-sq AFOTPONT 0081 9.694 .0019 ENTRPAYG .0321 39.424 .0001
WHITE FEMALE GROUP Variables included: AFQIPCNI ENTERANG ENTRYAGE HSDG CEPENCIS SASVAFAD-SASVABWK	MODEL: FROM STEPWISE SELECTION: SIEF 2 Variable Partial F-Value Prot>F R-sq SASVAEGS -0230 6.161 .0137
ELACK MALE GROUP Variables included: AFOIPCNI ENTREANG ENTRYAGE HSDG LEPENLIS SASVAEAL-SASVABWK	MODEL: FROM STEPWISE SELECTION: SIEF 1 Variable Partial F-Value Prob>F R-sq No variables can be entered as no steps are possible.
ELACK FEMALE GROUP Variables included: AFOIECNI ENTREAYG ENTRYAGE HSDG LEPENLIS SASVAEAD-SASVABWK	NODEL: FROM SIEPWISE SELECTION: SIEP 3 Variable Partial F-Value Prob>F R-sq R-sq SASVABGS -0667 4.501 .0378 SASVABAI .0586 3.924 .0520

TABLE XIV RADICHAN RESULTS OF CROSS-VALIDATION DONE IN STEP 9

	MAIN GEOUP	± ±	MCDEL: MAIN GROUP
	Variables included: ENTRPAYG HSDG ELACK	* *	F-Value Prob>F R-square 21.486 .0001 .0490
ELACK SASVAESI * MALE * * * * * * * * *	Variables Entered and Proi>t MALE .0001 ENTRPAYG .0005 HSDG .0005 EIACK .0001 SASVABSI .0012		
		* *	Cross-Validation Ccrrelation = .204
WHITE MAIE GROUP Variables included ENTRPAIG HSDG SASVAEAI SASVAESI	WHITE MALE GROUP	* * * * * * * * * *	MCDEL: WHITE MALE
	ENTRPAIG HSDG SASVAEAI		F-Value Prob>F R-square 17.001 .0001 .0491
	SASVAESI		Variables Entered and PRCE>t ENTRPAYG .0001 HSDG .0078 SASVABAI .1639 SASVABSI .0017
		*	Cross-Validation Correlation = .271

TABLE XV

RADICMAN HIT RATES FROM STEP 10: BISCRIMINANT ANALYSIS USING SIGNIFICANT VARIABLES FROM STEP 7

FOOL=TEST FRIORS PROPERTIONAL MG Success = .34 MG Nor-Success = .66 MM Success = .38 WM Nor-Success = .62	* * * * * *	HIT BATES MAIN GROUP WHITE MALE	.613 .631 .573 .596	DERIVE VALICE DEFIVE VALIDE	
FOOL=YES FRIORS PROPERTIONAL MG Success = .34 MG NOI-Success = .66 MM Success = .38 WM NOI-Success = .62	* * * * * *	HII RATES MAIN GROUP WHITE MALE	. 661 . 657 . 625 . 617	DERIVE STRING DERIVE VALIDE VALIDE	
FOOI=TEST CEFAUIT FRICES Success = .5 Non-Success = .5	* * * * *	HIT BATES MAIN: GROUP WHITE MALE	.567 .561 .553	DERIVE VALIDE DERIVE VALIDE	,
FOOL=YES DEFAULT FRICES SUCCESS = .5 Non-Success = .5	* * * * *	HIT RATES MAIN GROUP WHITE MALE	.577 .591 .547 .586	DERIVE VALIDE DERIVE VALIDS	

TABLE 171

RADICMAN HIT RATES FROM STEP 10: DISCRIMINANT ANALYSIS USING SIGNIFICANT VARIABLES FROM STEP 8

## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Success = .06 ## Non-Success = .07 ## Non-Success = .7 ### Non-Success = .7 ####################################	HIT RATES MAIN GROUP .610 DERIVE .632 VALIDE .532 VALIDE .576 VALIDE .576 VALIDE .579 DERIVE .579 DERIVE .579 DERIVE .579 DERIVE .571 VALIDE NCN-WHITE .854 DERIVE FEMALE .879 VALIDE
FOOL=YES PRIORS PROPORTIONAL MG SUCCESS = .361 * MG NCD-SUCCESS = .634 * WM SUCCESS = .635 * WM NCD-SUCCESS = .625 * WF SUCCESS = .286 * WF NOD-SUCCESS = .714 * NWF SUCCESS = .15 * NWF NCD-SUCCESS = .85 *	HIT RATES MAIN GROUP .639 DEFIVE .670 VAIIDE WHITE MALE .624 DERIVE .625 VAIIDE .714 DERIVE FEMALE .753 VAIIDE NCN-WHITE .854 DERIVE FEMALE .879 VAIIDE
FOGL=TEST * DEFAULT FRICRS * Success = .5 * Non-Success = .5 * *	HIT RATES MAIN GROUP .569 DERIVE .563 VAIIDE WHITE MALE .512 DERIVE .534 VAIIDE WHITE .517 DERIVE FEMALE .538 VAIIDE NCN-WHITE .855 DERIVE FEMALE .879 VAIIDE
FOOL=YES * DEFAUIT FRICRS * Success = .5 * Non-Success = .5 * *	HIT RATES MAIN GROUP .578 DERIVE .587 VALIDE WHITE MALE .521 DERIVE .549 VALIDE WHITE .517 DERIVE FEMALE .538 VALIDE NCN-WHITE .630 DERIVE FEMALE .439 VALIDE

TABLE XVII SIGNALMAN REGRESSION AND CROSS-VALIDATION RESULTS

MOI SOURCE MORE C	V V IRC IRC IRC IRC IRC IRC IRC IRC IRC IRC	ARI E Al	IGNA AELE DE 1932 MEAN		5 J G	:c:	SQ 10	2 M U A 2 A 2 A 2 A 2 A 2 A 2 A 2 A 2 A 2 A	G MOE1035:045 R0226655	EIS	R	.5 -2 -5	30 20 19 00	TTEAN ARE 9420 ARE		(*	F		HEE	(0		PR(O.	C B>	F.
VA	· RIA	ELE	·EF	Ē	1	A I	RAZ	ME IM	TER ATE		S			ARD ROR	PA	181	O R	H C TE F): =0	F	FOE	>	11.	ı
A THE HELD STATES OF THE STATE	TERY KEANA VAAA VAAA VAAA VAAA VAAA VAAA VAAA	ENO ESI ESP				000000000000000000000000000000000000000	2131112422216401111	70417-6640@C@G@@716C	23767855558822234393613 61106946555153524475669	000000000000000000000000000000000000000		4 • • • • • • • • • • • • • • • • • • •	4924 4427 46633 5226 6833 1028	40363 6570 7075 7097 7097 7097 7097 7097 7097 7		•	-	000000000000000000000000000000000000000	85.604122455965247429 85.604122455965247429			000000000000000000000000000000000000000	750916023470755608792233750910133594525808792233	75131859515364551

CORRELATION COEFFICIENTS / PROB > 121 UNDER HO: RHO=0 / N = 473 SUCCESS SUCCHAT1

SUCCESS 1.00000 0.17947 0.0001 0.0001 0.0001 0.0001 0.0000 0.0000

TABLE XVIII SIGNALMAN WHITE MALE REGRESSION AND CROSS-CORRELATION

MODEL: SIGNALM DEP VARIABLE:	AN WHITE MALE GROUP SUCCESS MEETS ALL CR	ITERIA (1), OTHER	(0)
SOURCE DF MODEL 17 ERROR 411 C TOTAL 428	SUCCESS MEETS ALL CR SUN CF SQUARES SQU 10.10C853 0.594 90.477235 0.220 100.578 0.465190 R-SQU 0.375291 ADJ E	ARE F VALUE 168 2.699 139	PRG 2> F 0.0003
ERROR 411 C TOTAL 428 ECCI MSE LIFE MEAN C.V.	0.465190 R-SQU 0.375291 ADJ E 125.0202	ARE 0.1004 -Sy 0.0632	
VARIABLE CF	- -	RCR PARAMETER=0	PROE > T
INTERCE? 1 AFOTPONI 1 ENTAPAYG 1 ENTRYAGE 1	-0.00462477 -0.0026931 -0.00526412 0.00526412 0.00526999 0.00269999 0.00269999 0.00269998 0.00269998 0.00269998 0.003530 0.009477749 0.004165 0.004165 0.004165 0.004165 0.004165	2-345	\$499015775029054471 97190000777502905447 9719000077788204545598 95077788204545598 95077788204545598 9507778898
HSDG 1 SASVAFAD 1 SASVAFAI 1 SASVAFAR 1 SASVABEI 1.	0.219999 0.00269998 0.00269998 0.00266364 0.009477749 0.006555204 0.0044065 0.0044002	283 1.103 807 0.567 679 1.356 907 0.016	0.0331 0.2735 0.5707 0.1757 0.9875
SASVAEGI 1 SASVAEGS 1 SASVAEMK 1 0 SASVAENO 1 SASVAESI 1 -	-0.0062C108 0.004002 0.005245113 0.004106 -0.0077C044 0.003880 0.001804146 0.003590 0.000939896 0.003586 0.001033889	128 -1.549 527 1.277 088 -1.985 793 0.044	0.1220 0.2022 0.0479 0.9650
SASVAESI 1 - SASVAESP 1 SASVAENK 1 - CEPENCIS 1	0.005245113 0.00770044 0.003880 0.001804146 0.003580 0.000939896 0.003586 0.005750 0.009544 0.009544	449 -0.262 241 0.180 565 0.007 858 -0.204	0.7934 0.8574 0.9947 0.8381
COARELATION C		IRI UNDER HO: BHO=0 SUCCESS SUCCHAT2	N = 400
SUCCESS MEEIS ALI CFIT SUCCHAI2	PERIA (1), CTHER (0)	1.00000 . 0.13765 0.0000 0.0058 0.13765 1.00000	

TABLE XIX

SIGNALMAN NON-WHITE MALE REGRESSION AND CROSS-CORRELATION

MODEL: S DEP VARI SOURCE MODELS ERTCTALL ERTCTALL LEFE.	ABLE: 17 663	AN NON-WHITE SUCCESSUM OF SCUMENTS 3.715704 17.142857 0.4510714 0.257.86	MALE GROUP IS ALL CRITER MEAN SUBARE 0.18538 0.203450 R-SQUARE ADJ R-SQ	IA (1), OTHER F VALUE 1.074	(0) \$7.3967
VARIABLE	DF	PARAMETER ESTIMATE	STANDARD ERROR	T FOR HO: PARAMETER=0	PROE > II
TETRA A CALENTARY A CEART TO A CE	1 1 1	-50.044774 -50.044577507 -0.044577507 -0.044577610 -0.044774830 -0.044577616164 -0.044577616164 -0.044577616164 -0.044577616164 -0.04457766384866360 -0.04457766384866360 -0.0445766384866360 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.04457766384860 -0.044577668686860 -0.0445776686860 -0.0445776686860 -0.0445776686860 -0.0445776686860 -0.0445776686860 -0.0445776686860 -0.04457766860 -0.04457766860 -0.04457766860 -0.04457766860 -0.04457766860 -0.04457766860 -0.04457766860 -0.044577660 -0.04457766860 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.04457760 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.044577660 -0.04457760 -0.	3.986674 0.110382 0.110382 0.0335375 0.066033316 0.0991338658 0.0991338658 0.099297163 0.098297163 0.098297163 0.098297163 0.076432687 0.076436042 0.045159 0.300736	1.0.27789753353477 1.0.2778691119035884 1.0.27786911190884 1.0.39884	0.1379138152 137917344094745 13791734409471391391391391391391391391391391391391391

COMBETATION COEFFICIENTS / PRCB > IRI UNDER HO: RHO=0 / N = 73. SUCCESS SUCCHAT2

SUCCESS 1.00000 -0.12447 NEETS ALL CFITERIA (1), OTHER (0) 0.0000 -0.12447 0.00000 0.2941 0.00000

TABLE XX

RACICMAN REGRESSION AND CROSS-VALIDATION RESULTS

MODEL: RADIO DES VARIABLE SOURCE DF MODEL 20 ERBCG 2092 CTCCTAL 2092 CTCCTAL MSEAN C.V.	MAN MAIN GROUP : SUCCESS MEETS SUM OF SQUARES 26.157600 443.633 465.791 0.462719 0.340182 136.0211	ALL CEITEBIA MEAN SQUARE 1.307880 0.21+109 R-SQUARE ADJ R-SQ	F VALUE 6.108 0.0557 0.0466	(C) PROE>F 0.0001
VARIABLE DF	PARAMETER	STANDARD T ERROR PA	FOR HO: RAMETER=0	PROB > I
INTERPAGE ENTERPAGE ENTERP	-0.0125666 -0.01575666 -0.015756666 -0.015777 -0.0121378622 -0.0121378202499 -0.002367124699 -0.002367124699 -0.0014693371 -0.0014693371 -0.00293666947 -0.00293666947 -0.002937488622 -0.00293747182374	0.751326 0.751323 0.50707431 0.507056332 0.0754338 0.07526206 0.07526206 0.015726206 0.0157462943 0.015946667943 0.015946665715343 0.015946865715343 0.017125799 0.017125799 0.017125799 0.017125799 0.015346865715343 0.00534448	9.63.614409.628071374328 335122415484337945223 0.40340110001100345223	0.7510081004799871077100500066624877717182563230 0.76000666241777182563230 0.60000000000000000000000000000000000
CORRELATION	COEFFICIENTS / PF	ROE > IRI UND SUCCESS	ER HO:RHO=3 . SUCCHAT1	N = 1952
SUCCESS MEETS ALL CR SUCCHAIL	ITERIA (1), OTHER	1.0000 0.000 0.1995 0.000	0.19958 0.0001 8 1.00000 1 0.0000	

TABLE XXI RADICMAN WHITE MALE REGRESSION AND CROSS-CORRELATION

•				
MODEL: RADICA DEP VARIABLE:	. enconce Ma	TOTAL STEET CONTROLS	IA (1), OTHER	(0)
SOURCE DF MODEL 17 ERROR 1303 C TOTAL 1320	18 · 59 · 1 · 7 · 69 · 69 · 69 · 69 · 69 · 69 · 69	SCUAR Z 1.091369 0.224985	F VALUE 4.851	PāOE>F 0.0001
TOTAL 1320 RCCT MSE DEP MEAN	311.709 0.474326 0.381529 124.3224	R-SQUARE ADJ R-SQ	0.0595 0.0473	
VARIABLE DF	PARAMETER ESTIMATE	STANDARD ERROR	T FOR HO: PARAMETER=C	PEOE > II
TERCENT 1 TERCEN	0.0017778 -0.00258844 -0.00258896 -0.00155764 -0.002589696 -0.0017523748 -0.001704883 -0.001704883 -0.0003248767 -0.00033452217 -0.00033452217 -0.000351582921	0.038762 0.001489571 0.001990632 0.00682835	00.42266167718684601 00.42266167718684601 00.425089167718684601 00.425089167718684601 00.425089167718684601 00.425089167718684601	003182724427 9809097974427 97077173577441388903397 900000000000000000000000000000000
WHITE MAIE CE	RIVATION, WH	ITE MALE VALIDA	ATION	
CORRELATION C	DEFFICIENTS	/ PROF > IRL IIA	IDER HO:EHO=0	/ N = 1192

IRI UNDER HO: RHO=0 SUCCESS SUCCHAT2

SUCCESS MEETS ALL CRITERIA (1), OTHER (0) SUCCEAT2

TABLE XXII
RADICHAN WHITE FINALE REGRESSION AND CROSS-CORRELATION

MODEL: R DEP VARI SCURCE MODEL ERRORA C TOCCT R C TOCCT	ABLE: SUCCESSMU SOLVA 17 245 245 2462 43.401 43.401	FEMALES MEETS ALL OF ARES 1771 0.3 6327 0.3 6099 407 R-S 9125 AD.	CRITERIA MEAN SCUARE 236575 161128 CUARE J.R-SQ	(1), OTHER F VALUE 1,468	(3) PRGB>F 0.1065
VARIAELE	DF PARAM ESTI		ANDARD ERROR P	T FOR HO: ARAMETER=0	PROE > I
ENTERNA A ARRITIS CAPE A ARRITIS CAP	11 - 0.000000000000000000000000000000000	00.00.4 00.00.	800776636007 93928067636007 939280679365228 9192806793652217365478 9092921686478 90929399 90929399	9997710373081580997 98011319373081522333778 98011319373081536021778 98011319373081536021778	314704326313737248 2747317765313737248 3399394551037559896 3399318260138061336 60138061336 60138061336 60138061336 60138061336 6013806138 601380618 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 6013806138 601386 601

WHITE FMIE CERIVATION, WHITE FMLE VALIDATION

CORRELATION COEFFICIENTS / PROB > | R| UNDER HO:RHO=0 / N = 254 SUCCESS SUCCHAT2

SUCCESS MEETS ALI CRITERIA (1), CTHER (0) 0.0000 0.08474 0.0000 0.1698 0.0000 0.1698

TABLE XXIII RALICHAN NON-WHITE MALE REGRESSION AND CROSS-CORRELATION

MODEL: RADICMAN EL DEP VARIABLE: SUC	LACK MALES CESS MEETS ALL CRI SUM OF MEA	TERIA (1), OTHER	(3)
SOURCE DF MODEL 17 ERROR 429 30 C TOTAL 446 9	3.362522 0.1978 4.247217 0.2196	F VALUE 0.901	FRCE>F 0.5740
SOURCE DF MODEL 17 ERROR 429 90 C TOTAL 446 90 RCCT MSE 00 DEF MEAN 0	LACK MALES CESS MEETS ALL CRI SUM OF SUA 3.36522 0.1978 4.247217 0.2196 7.610738 R-SQUAR 145.4959 ADJ R-	0.0345	
	ARAMETER STANDAL ESTIMATE ERRO	RD T FOR HO: CR PARAMETER=0	PECE > T
ENTREAYGE ENTRYAGE USDS SASVAFAD SASVAFAD SASVAFAD SASVAFAR SASVAFAR SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD SASVAFAD	1.207501 0.017507 0.012812 0.013812 0.013864 0.013864 0.01386426 0.0264269 0.0360592 0.0360592 0.03765676 0.03360592 0.03365676 0.03399799 0.0156446 0.0127383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.0157383 0.01573869 0.0157383	0.50 0.50	38413528794873277461 13840738794877327746 0675278183043750854225 0000000000000000000000000000000000
ELACK MAIE CERIVAT		LIDATION	
CORRELATION COEFFE	ICIENTS / PROB > LR	UNDER HO:RHO=0	/ N = 430
SUCCESS MEETS ALL CFITERIA SUCCHAIZ	A (1), OTHER (3)	0.0000 0.04282 0.0000 0.3758 0.4282 1.00000 0.3758 0.0000	

TABLE XXIV

RADICMAN NON-WHITE PEMALE REGRESSION AND CROSS-CORRELATION

MODEL: BADICM DEP VARIABLE:	SUCCESS MEE		IA (1), OTHER	(0)
SOURCE DF MODEL 17 ERROF 44	50UAKES 1.866469 5.827080	SÇUÂRE 0.109792 0.132434	F VALUE 0.829	PRCE>F 0.6531
C TOTAL 61 RCCT MSE LEF MEAN C.V.	3.0 0 1 4 5 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1	E-SQUARE QZ-R LCA	0.2426 -0.2500	•
VARIABLE DF	PARAMETER ESTIMATE	STANDAR D ERROR	T FOR HO: PARAMETER=0	PROB > I
INTERCENT INTERCENT INTERCENT INTERPAGE INTERP	-5.000000000000000000000000000000000000	7.042655 0.0421837 0.0811837 0.08226376 0.02214758 0.2214758 0.221483309 0.0591483309 0.0091033793 0.0095868551 0.00958640498 0.00958640498 0.00958640498 0.00958640498 0.0083309	-0.73888807 -0.797473888807 -0.79747207666228333 -0.4889833 -0.4889833 -0.473140833 -0.473140833 -0.473140833	00000000000000000000000000000000000000

FLACK INIE DERIVATION, BLACK FMLE VALIDATION

CORRELATION COEFFICIENTS / PROB > IRI UNDER HO:RHO=0 / N = 60 SUCCESS SUCCHAT2

SUCCESS MEEIS ALI CFITERIA (1), OTHER (0) 0.0000 0.5277 SUCCHAI2 0.0000 0.5277 0.0000

APPENDIX C PACGRAMS

TABLE XXV

INITIALIZE TATA BASE - REQUENCY PROGRAM

```
//STEF1 JCB (3115,01C3), 'GAGNER', SMC 2436', CLASS=K

//*JAIN CAG=N2GYM1.3:150

// EXEC PGM=IEFER14

// DD1 DD DISP=(OLD, DELETE),

DSN=MSS.S3115.EMDATA

// EXEC PGM=IEFER14

// DD2 DD JISP=(CLD, DELETE),

DSN=MSS.S3115.IATAEM1

// EXEC SAS

//SAS.WCEK DD SPACE=ICYL,(10,10))

//FILEIN DD UNIT=34C0-5,VOL=SER=NPS709,

//FILECUT DE UNIT=3330VALLA7678

//FILECUT DE UNIT=33330VALLA7678

DSN=MSS.S3115.EMDATA;

CPTICNS IS = 80 NOCENTER ERRCRS = 0;

EATA FILECUT.RMDATA;
```

TABLE XXV (cont) INITIALIZE DATA BASE - FREQUENCY PROGRAM

```
BRCL
EDPGYR
ASTAR
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          EXAMRATE
TOTLRAW
ALTPRODE
PRFFACTR
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           TYPENIST
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          OAS
SIPG
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  49 DTIS
84 AGE
FOR TLANGE
99 AGE
100 ACCOUNTS
99 ACCOUNTS
99 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS
100 ACCOUNTS

                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          DTIS
```

\$2. \$4. \$1.

£2.

54. 54.

\$ 1. 2. 314

51.

36. ATE

ASVACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE CE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE

25VACCE = ASVAB APTITULE AREA SCORE - SUBSCALE

25VACCE = ASVAB APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTITULE

25VACCE APTI

EASD 21 A 1 = 1.4 Y OF ACTIVE DUTY BASE DATE
EAST 21 A 1 = 2 SITUATED TEAR OF FILELIED ACTIVE DUTY
EAST 21 A 1 = 2 SITUATED TEAR OF FILELIED ACTIVE DUTY
EAST 21 A 1 = 2 SITUATED TEAR OF PAY ENTRY BASE DATE
EAST 21 A 1 = 2 SITUATED TEAR OF PAY ENTRY BASE DATE
EAST 21 A 1 = 2 SITUATED TEAR OF PAY ENTRY BASE DATE
EAST 21 A 1 = 2 SITUATED TEAR OF PAY ENTRY BASE DATE
EAST 21 A 1 = 2 SITUATED TEAR OF PAY ENTRY BASE DATE
LAFT 2 SITUATED TEAR OF PAY ENTRY BASE DATE
LAFT 2 SITUATED TEAR OF PAY ENTRY BASE DATE
LAFT 2 SITUATED TEAR OF PAY ENTRY BASE DATE
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO BE COLOR TO BE COLOR
EAST 2 SITUATED TO BE COLOR TO B

```
EXRTABERY = EXAMINATION FATE (ABER.)

TOTLERAW = COTAL RAW SCORE
SIDWAYY = CLANDARGIZI NAVY SCORE
FROORE = FROCESS CODE
ALTPRODE = ALTERNATE PECCESS CODE
FINLSULT = CANDARGIZI NAVY SCORE
RECOLE = FROCESS CODE
FILL PRODUCTION OF FROM A STANDARD SCORE
FINLSULT = CANDARGE OF FROM A STANDARD SCORE
FINLSULT = CANDARGE OF RATE INDICATOR
AMIFACTES = EFFERMANCE FACTOR
AMIFACTES = STANDARGE OF FACTOR
AMIFACTES = STANDARGE OF FACTOR
AMIFACTES = STANDARGE OF FACTOR
AMIFACTES = STANDARGE OF SERVICE
SIPE = STANDARGE OF SERVICE
AMIFACT = EFFERMANCE OF PATE AND A SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMIFACT = EFFERMANCE OF SERVICE
AMI
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           TEST
```

O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234567890
O1234667890
O1234667890
O1234667890
O1234667890
O1234667890
O12346 TILLLILLIL IF Î Î Î Î Î Î Î Î Î Î THEN THEN THEN THEN IF IF ÎF THEON NOT THE CONTROL THE CONT THEN THEN THEN THEN THEN THEN THEN THEN SASVABET=59 SASVABET=61 SASVABET=64 SASVABET=66 SASVABET=66 SASVABET=66 SASVABET=66 SASVAENC=20 SASVAENC=21 THEN THEN THEN THEN THEN THEN THEN THEN ITTIFF THEN THEN THEN THEN IF IF THE N THE N THE N

```
HARITE
                                                                                                                                            ASVAENO=3
ASVAENO=4
ASVAENO=5
ASVAENC=6
ASVAENO=7
                                                                                                                                                                                     THEN
THEN
THEN
THEN
THEN
          INTE
                                                                                                                                           ASVABNO=316
ASVABNO=336
ASVABNO=336
ASVABNO=336
ASVABNO=336
ASVABNO=336
ASVABNO=337
ASVABNO=339
ASVABNO=340
ASVABNO=443
ASVABNO=443
ASVABNO=443
ASVABNO=445
ASVABNO=445
ASVABNO=445
ASVABNO=45
ASVABNO=447
ASVABNO=447
ASVABNO=448
ASVABNO=448
ASVABNO=448
ASVABNO=448
                                                                                                                                                                                     THEN
THEN
                                                                                                                                IIIIII
IFF
IFFFFF
      IN THIS SECTION, NUMBER OF YEARS OF EDUCATION IS CONVERIED FROM ITS DMDC CRDINAL CODING (1-13) TO A "RAW" FIGURE. IN GENERAL, THE TRANSFORMATION IS ISOMORPHIC, EUT 3-4 YRS OF HIGH SCHOOL IS CODED AS "11", G.E.D. IS CODED AS "11.5", 3-4 YRS OF COLLEGE IS CODED AS "15", M.A. IS "18", AND PH. IS "20". THE OLD VARIABLE IS LABELED "HYEO", AND THE NEW VARIABLE IS LABELEL "CHYEO.";
                                                          CHYEC=3.5; IF HYEC=2 THEN CHYEC=8;

CHYEC=5:

CHYEC=10; IF HYEC=5 THEN CHYEC=11;

CHYEC=12:

CHYEC=13: IF HYEC=8 THEN CHYEC=14;

CHYEC=15:

I CHYEC=16; IF HYEC=11 THEN CHYEC=18;

I CHYEC=20:

I CHYEC=11.5;
          HYEC=1
HYEC=3
HYEC=4
HYEC=6
HYEC=7
HYEC=10
HYEC=12
HYEC=13
                                       TEEN
TEEN
TEEN
TEEN
TEEN
TEEN
THEN
THEN
IFFFFFF
*THE FCLIOWING LINES CPERATIONALLY DEFINE THE NEW VARIABLE "HSDG". IF THE CASE EITHER DID NOT GRADUATE FROM HIGH SCHOOL, OR EVENTUALLY RECEIVED A G.E.D. CERTIFICATE, THE NUMERIC VALUE OF HSDG=1.:
           ((FYEC LE 5) CR (EYEC EQ 13)) THEN HSDG=0; (EYEC GE 6) AND (HYEC NE 13)) THEN HSDG=1;
*VARIABLES* VALIDITY VALUE SCREENS AND RECODES, PLUS LOGIC COMMENTARIES;
```

IF ((SCHICCDE='A') OR (STACTION='P')) THEN NUSCHODE=1; ELSE NUSCHODE=0; THE PRECEDING CODES THOSE WHO SHOWED EITHER MARK OF "A-SCHOOL PASSAGE.;

```
NUATTRIT=AITRITCD+0; IF NUATTRIT=2 THEN NUATTRIT=1;
ELSE NUATTRIT=0;
* THE PRECEDING CONVERTS THE N.H.R.C. AITRITICN CODE FROM
A CHARACTER TO A NUMERIC VARIABLE.;
NUNOTFC=NOTECND+0;
* THE PRECEDING CONVERTS THE N.H.R.C. VARIABLE
"NCT RECOMMENDED FOF REENLISTMENT"
FROM A CHARACTER TO A NUMERIC VARIABLE.;
NUHYFAY=EYPAYGRD+0;
* THE PRECEDING CONVERTS THE N.H.R.C. VARIABLE
"HIGHEST FAYGRADE ATTAINED"
FROM A CHARACTER TO A NUMERIC VARIABLE.;
```

* THE FCILCRING STATEMENTS CREATE A NEW VARIABLE 'LCRMNTHS' BY CHANGING THE 4 LIGIT (YEARS AND MONTHS) CODING CF 'LNTHSEV' TO STRAIGHT MONTHS USING THE 'SUBSTR' CCMMAND;

YEAR = SUESTR (LNGTHSRV, 1, 2); MONTH = SUESTR (LNGTHSRV, 3, 2); YEARS = YEAR + 0; MONTHS = MONTH + 0; LORMN THS = YEARS * 12+ MONTHS;

*THE NEXT TWO LINES CPERATIONALLY DEFINE *HIGHEST PAYGRADE ATTAINED. AS LISTED IN THE DMDC ACTIVE (1) OR LOSS (3) FILE SECTIONS. THOSE WHO HAVE INCOMSISTENCIES BETWEEN THE DMDC FILE AND THE NHRC FILE AS TO HEATPHEST PAYGRADE ARE REMOVED. (Sic.);

IF FILEFIG 1=8209 THEN PAYGRADE=PAYGRDE1;
IF FILEFIG 1 NE 8209 THEN PAYGRADE=PAYGRDE3;
IF PAYGRADE=0 THEN PAYGRADE=PAYGRDE1;
IF PAYGRADE=0 THEN PAYGRADE=.;

* THE FCILCWING LINES OPERATIONALLY DEFINE *ELIGIBILITY TO REENLIST*. IF A CASE IS STILL ON ACTIVE DUTY, THEN FILEFLAG1 SHOULD EQUAL *0 *. SUCH A CASE BY DEFINITION, SHOULD HAVE BEEN ELIGIBLE TO REENLIST. IF NOT CURRENTLY ON ACTIVE DUTY, THE LOSS-FILE SECTION OF THE DMDC COHORT FILE REVEALS WHETHER THE CASE WOULD HAVE BEEN ELIGIBLE;

IF FILEFIG 1=8209 THEN ELIGREUP=1; IF ((FILEFIG1 NE 8209) AND (ISC3 GT 0) AND (EIGREUP3 EC 1)) THEN ELIGREUP=1; EISE ELIGREUP=0;

* THE NEXT SECTION OFFRATIONALLY DEFINES A SO-CALLED STANDARD ATTRITION CODE, VIZ., ALL STANDARD RELEASES AND OFFICER PROGRAM ENTRANCE CASES AS NELL AS CURRENT ACTIVE DUTY, ARE DEFINED AS '0', WHILE ALL CITER DEPARTURES ARE FLAGGED AS A '1'.;

IF FILEFLG 1=8209 THEN ATTRITC2=0: IF FILEFLG 1 NE 8209 AND ((ISC3 LT 10) OR (ISC3 EQ 40)) THEN ATTRITC2=0: IF FILEFLG 1 NE 8209 AND ((ISC3 GE 10) AND (ISC3 NE 40)) THEN ATTRITC2=1;

* THE NEXT SECTION OFFRATIONALLY DEFINES A "NEGATIVE" ATTRITION AS CFFCSED TO A "STANDARD" ATTRITION. (SEE ABOVE.);

```
IF FILEFIG1=S209 THEN ATTRITC3=0;
IF FILEFIG1 NE 8209 AND ((ISC3 LT 60) OR (ISC3 GE 90),)
IHEN ATTRITC3=0;
IF FILEFIG1 NE 8209 AND ((ISC3 GE 60) AND (ISC3 LE 89))
THEN ATTRITC3=1;
  * THE NEXT INO LINES CPERATIONALLY DEFINE 'ACHIEVED E-4', IN JOINT CONSIDERATION OF THE DMDC FILE AND THE NHAC FILE.;
  IF ((FAYGRALE GE 4) AND (HYPAYGRD GE 4)) THEN ACHVDE4=1; IF ((FAYGRALE LT 4) CF (HYPAYGRD LT 4)) THEN ACHVDE4=0;
 *THE NEXT THREE LINES OPERATIONALLY DEFINE 'RATED' VERSUS 'NON-RATED'. TO BE RATED, A CASE HAD TO BE NOT MISSING NOR BLANK AT EXIT (DMDCRATE), HAD TO HAVE ACCESSED AND STILL BEEN A MEMBER OF THE NAVY, AND HAD TO HAVE ACHIEVED E-4 CN ECTH THE DMDC AND NHRC FILES.:
 IF ((DMDCRATE NE ..) AND (DMDCRATE NE ..) AND (SERVACCS EQ 2) AND (SERVICE 1 EQ 2) AND ((PAYGRADE GE 4) AND (HYPAYGRD GE 4)) THEN RATED=1; ELSE RATEL=0;
 IF METLDEND=10 THEN DEPENDTS=0; ELSE DEPENDTS=1; * RECCDING
*THE FCILCWING LINES SEGMENT THE DIFFERENT "ENTRY GEG

VIZ-

(1) THOSE CASES WHICH SIGNED UP FOR A RATING, TOOK

ALVANCEMENT EXAPINATION IN THAT RATING, AND

AND ULTIMATELY SHOWED UP IN THAT

BATING IN THE DMIC ACTIVE/LOSS FILES.

(2) THOSE CASES WHICH SIGNED UP FOR A RATING,

TOCK THE ADVANCEMENT EXAMINATION IN THAT RATING,

AND ULTIMATELY SHOWED UP IN ANOTHER

RATING IN THE DMDC ACTIVE/LOSS FILES.

(3) THOSE CASES WHICH SIGNED UP FOR A RATING,

MIGRATED TO OTHER RATINGS FOR THE

ADVANCEMENT EXAPTINGS FOR THE ADVANCEMENT EXAMINATION.

(4) THOSE CASES WHICH SIGNED UP FOR A RATING,

EUT MIGRATED TO OTHER RATINGS FOR THE DMDC

FILE LISTINGS SHOWED UP IN THE DRIGINAL RATING.

(4) THOSE CASES WHICH SIGNED UP FOR A RATING,

EUT MIGRATED TO OTHER RATINGS BOTH FOR A GIVEN

THE ADVANCEMENT EXAM, AND ULTIMATELY IN THE

CMIC ACTIVE/LOSS FILES.

(5) THOSE CASES WHICH DID NOT SIGN UP FOR A GIVEN

RATING, BUT TOOK THE ADVANCEMENT EXAM IN THAT

RATING, BUT TOOK THE ADVANCEMENT EXAM IN THAT

HAT RATING IN THE DMDC ACTIVE/LOSS FILES.

POTENTIALLY, THESE REFRESENT GENERAL

AS WELL AS FILET TRANSMISSIONS".

(6) THOSE CASES WHICH DID NOT SIGN UP FOR A GIVEN

RATINGS BUT TOOK THE ADVANCEMENT EXAM IN THAT

RATING, AND ULTIMATELY MIGRATED TO AN ALTER-

NATIVE RATING IN THE DMDC ACTIVE/LOSS FILES.

(7) THOSE CASES WHICH DID NOT SIGN UP FOR A GIVEN

RATING, AND ULTIMATELY MIGRATED TO AN ALTER-

NATIVE RATING IN THE DMDC ACTIVE/LOSS FILES.

(7) THOSE CASES WHICH DID NOT SIGN UP FOR A GIVEN

RATING, BUT TOOK THE ADVANCEMENT EXAM IN

THAT RATING IN THE DMDC ACTIVE/LOSS FILES.
      *THE FCILOWING LINES SEGMENT THE DIFFERENT "ENTRY GEOUPS",
```

IF (RCPGSCRT="1500" AND EXAMRATE 1500" AND DMDCRATE="RM")
THEN ENTRYGRP=1:
IF (RCPGSCRT="1500" AND EXAMRATE="1500" AND DMDCRATE NE "RM")
THEN ENTRYGRP=2:
IF (RCPGSCRT="1500" AND EXAMRATE NE "1500" AND DMDCRATE="RM")

THEN ENIFYGEP=3:
IF (RCPGSCRT='1500' AND EXAMRATE NE '1500'
THEN ENIFYGEP=4:
IF (RCPGSCRT NE '150C' AND EXAMRATE='1500'
THEN ENIFYGEP=5:
IF (RCPGSCRT NE '1500' AND EXAMRATE='1500'
THEN ENIFYGEP=6
IF (RCPGSCRT NE '1500' AND EXAMRATE NE '150
THEN ENIFYGEP=7; AND DMDCRATE NE 'RM') "1500" AND EXAMRATE="1500" AND DECRATE="RM") *1500* AND EXAMRATE= 1500* AND DMDCRATE WE 'RM') *1500 AND EXAMBATE HE '1500' AND DMDCRATE='RM') HEN ENTRYGEP=7;

IABEL

=HIGH-SCHOOL GRADUATE(1) V. OTHER(0)

EPPENDT S=SINGLE, NO LEPENDENTS (0), OTHERWISE (1)

CHYEC =CCNVERTED NUMBER OF YEARS OF ATTAINED

NUMYFAY =NHRC FILE-LEIGHEST PAYGRADE ATTAINED

NUSCHCLE=ALVANCEMENT FILE-COMENTED FOR RE-ENLISTMENT

NUNCTEC =NHRC-NCT RECCMMENTED FOR RE-ENLISTMENT

ELIGREUP=ELIGIBLE TO RE-ENLIST

ATTAITC2=DMIC-BASED SIANDARD ATTRITION MEASURE

FAYGRADE =DMIC-BASED NEGATIVE ATTRITION MEASURE

FAYGRADE =DMIC-BASED NEGATIVE ATTRITION MEASURE

FAYGRADE =DMIC-BASED RECENTLY NAVY-MADE E-4

ACTRITC3=DMIC-BASED RECENTLY NAVY-MADE E-4

SASVAEGE =STANDARTIZED SCORE - GENERAL INFORMATION

SASVAEGE =STANDARTIZED SCORE - WORD KNOWLEDGE

SASVAEMK=STANDARTIZED SCORE - WORD KNOWLEDGE

SASVAEMK=STANDARTIZED SCORE - ATTENTION TO DETAIL

SASVAEMK=STANDARTIZED SCORE - ATTENTION TO DETAIL

SASVAEMK=STANDARTIZED SCORE - BETTE PERCEPTION

SASVAEMK=STANDARTIZED SCORE - BETTE PERCEPTION

SASVAEMK=STANDARTIZED SCORE - BETTE PERCEPTION

SASVAEMC=STANDARTIZED SCORE - BETTE PERCEPTION

SASVAEMC=STANDARTIZED SCORE - MATH KNOWLEDGE

SASVAEMC=STANDARTIZED SCORE - BECT COMPARATION

SASVAEMC=STANDARTIZED SCORE - MECH COMPARATION

SASVAEMC=STANDARTIZED SCORE - MECH COMPARATION

SASVAEMC=STANDARTIZED SCORE - MICH TO PERATION

SASVAEMC=STANDARTIZED SCORE - MICH TO PERATION

SASVAEMC=STANDARTIZED SCORE - MICH TO PORMATION

SASVAEMS=STANDARTIZED SCORE - MICH TO MERICAL

SASVAEMS=STANDARTIZED SCORE - MICH TO MERICAL

SASVAEMS=STANDARTIZED SCORE - MICH TO MERICAL

SASVAEMS = STANDARTIZED SCORE - MICH TO MERICAL

SASVAEMS - MICH DMICRATE="RM" OR FRRTABRV="RM" OR RCPGSCRT="1500"
EXAMRATE="1500":
THIS SCREEN SELECTS CNLY THE "RM" RATING.:
NUEYFAY=PAYGRADE THEN PAYMATCH=1: ELSE PAYMATCH=0:
IC SEE IF THE MIRC AND EMEC FILES AGREE ON HIGHEST
FAYGRADE REACHED.; FAYMATCH= (1) NHBC & DMDC HYPAY MATCH, (0) NO MATCH;

FROC FREC:

TABLES ENTRYGRP LORMNTHS RATED PAYGRADE ACHYDE4 ATTRITC2

ATTRITC3 FTHNIC SEX PRIORSRY TOTCVICN

ELIGREUP ESDG DEPENDTS TERMENLT AFOTGRPS RACE
ENTRYAGE ENTRPAYG INGTHSRY NUHYPAY NUSCHCDE SCREEN
TOTPROMO TOTLDEMC TOTLAWOL TOTDESRT TOTMLICN
DMDCRATE EXAMRATE ECPGSCRT PAYMATCH:

TITLE SCME FREQUENCIES FROM THE "AM" DATA SUBSET.:

TABLE XXVI FREQUENCY AND UNIVARIATE PROGRAM

```
//STEF2 JCB (3115,01C3) 'GAGNER', CLASS=B
//*MAIN CRG=NPGYM1.3115P
// EXEC SAS
//SAS.WCRK DD SPACE= (CYL,(10,10))
//FILEIN DD DISP=(OLI, KEEP), DSN=MSS.S3115.RMDATA
//SYSIN ED *
CPIICNS NOCENTER LS=80 ERRORS=0;
EATA; SET FILEIN.RMDATA;
 *THIS FECGRAM RUNS FREQUENCIES, UNIVARIATES, AND DOES SELECTED CASE DUMPS FOR USE IN GAINING FAMILIARITY AT THE DATA BASE. IT CAN BE EDITED AND RERUN AT ANY DURING THE ANALYSIS FROCESS;
  *THIS PORTION REQUESTS FREQUENCIES:
FROC FREC:
TABLES ENTRYGRP ISC3 SEX GR CUP
RECENIST REUP ELIGREUP CHYEC HSDG ENTRPATS
NUHYEAY PRIORSRY DMDCRATE EXAMRATE RCPGSCRT
TERMENLT AFOTGEPS DEPENDTS ATTRITC2
TAFMS1 SCREEN ACHYDE4 ENTRYAGE
MNTHSDEP AFOTECNT CHARSEV1 RATED
EIGREUP1 ELGREUP2 NO TRCMD
FTACK OTHER:
 FIACK OTHER:
TITLE SCHE FREQS FROM DATA BASE AFTER MAJOR SCREENINGS;
  *THIS POSTION ASKS FOR UNIVARIATE INFORMATION:
 FROC UNIVARIATE LATA = MERGED;
VAR ENTRYAGE ENTRPAYG DEPENDIS CHYEC SCREEN ACHVDE4 NUHYPAY
ELIGREUP TAFMS1 SASVAEAR SASVABAD SASVABAI SASVABEI
SASVAEGI SASVABGS SASVABMK SASVABMC
SASVABNO SASVABSI SASVABSP SASVABWK AFQIPCNT;
FROC FFEC LATA = MERGEL;
TABLES ENTEYGEP SEX RACE HSDG NOTRCMD ISC3 GROUP;
 *THIS ECHTICN PROVIDES CASEDUMES ON TEN CASES FOR VARIBALES REQUESTED; LATA :SET FILEIN.RMDATA:IF ((_N_ GE 3) AND (_N_ LE 12)); FROC FFINT COUBLE ROUND LABEL;
FROC FFINI LOGGE SEX HYEC ENTRY AGE SEX HYEC AFOIGERS MENTLGRP SCHEN AFOIGERS MENTLGRP SCHEN TEMENTI LINGTHSRV ENTRPAYG NDAYSE2 NDAYSE3 NLAYSE4 RCPGSCRT FRESRAIE PRRTABRV EXAMRATE EXRIABRV DADCRATE EMDCNEC FILEFIGI TAFMS! SEPRIBYR SEPRIBYR SEPRIBYR SEPRIBOT SEPRIBOT ISCE CHARSRV3 ELGREUP3 ELGREUP1:
```

TABLE XXVII SCREEN PROGRAM

```
//SIEF3 JCB (3115,01C3), 'GAGNEE', CLASS=3
//*MAIN CRG=NPGVM1.3115P
// EXEC SAS
//SAS. #CFK LD SPACE= (CYL, (10,10))
//FILEIN DD DISP=(OLE, KLEP), DSN=MSS. S3115. RMDATA
//FILEUT LD DISP=(NEX, CATLG, DELETE), UNIT=3330V, MSVGF=FU34Z,
// LSN=MSS.S3115. RMSCREEN
//SYSIN DD *
CPTICAS NCCENTER LS=EC ESRORS=0;
LATA; SET FILEIN. EMDATA;
*THIS FROGRAM CONTAINS ALL THE RELEVANT INFORMATION REGARDING SCREENS AND/OR VARIABLES CREATED IN THE SM AND RM DATA SETS FOR USE IN ANALYSIS FOR THESIS;
*TO SCHEEN CUT MISSING DATA:
KEEP = 0;
IF (TAFME1 GE 72) THEN KEEP=9;
IF KEEP NE 9;
 * TO SCREEN OUT CUTLYERS IN TAFMS 1 DATA;
     TO KEEP IN ONLY PECPLE WHO DID NOT MIGRATE GUT OF THE RATING:
KEEP = C:
IF (ENTRYGRE=4)
IF (ENTRYGRE=4)
IF (ENTRYGRE=6)
IP KEEP NE 9:
                                            THEN KEEP=9:
THEN KEEP=9:
THEN KEEP=9:
* TO SCHEEN OUT DISCHARGES FOR REASONS WHICH ARE NOT CONSILERED NEGATIVES SUCH AS HARDSHIP, RETIREMENT, PREGNANCY, MEDICAL, LEATH, AND OFFICER PROGRAM ENTRY. TO SCREEN OUT ALL EXCEPT 4 YR ACDU OBLIGATED NAVY PERSONNEL;
IF (ISC3=22) THEN KEEF=9:

IF (ISC3 GE 50) AND (ISC3 LE 52) THEN KEEP=9:

IF (ISC3=94) THEN KEEF=9:

IF (ISC3 GE 10) AND (ISC3 LE 16)) THEN KEEP=

IF (ISC3 GE 30) AND (ISC3 LE 33) THEN KEEP=

IF (ISC3 GE 40) AND (ISC3 LE 42) THEN KEEP=

IF KEEF NE 9;
IF RECENIST=11;
KEEP=C;
        (ENTBYGRE=2)
(ENTBYGRE=4)
(ENTBYGRE=6)
KEEF NE 9;
                                          THEN KEEP=9
THEN KEEP=9
THEN KEEP=9
 *TO RECOLE RACE AS A CUMMY VARIABLE BY CREATING VARIPLES ELACK AND CTHER;
IF RACE = 2 THEN ELACK = 1: EISE BLACK = 0: IF RACE = 3 THEN CTHER = 1; EISE OTHER = 0;
 *TO GENERATE NO. OF CAYS SERVED, CONTRACT FULFILLMENT, AND
```

```
RE-ENLISIMENT:
                             ENTRDATE=MIN(ENTRINTH, FAIRNDAY, ENTRYYR);
                                 ENDCLCCK=MDY (9,30,82);
IF ((FILEFIG1=8209) AND (SEPRIBYR NE 0)) THEN
SEPARATI MEY(SEPRIBYR NE 0)) THEN
IF ((FILEFIG1 NE 8209) AND (SEPRIBYR=0)) THEN
TF ((FILEFIG1 NE 8209) AND (SEPRIBYR NE 0)) THEN
SEPARATI MEY(SEPRIBYR NE 0)) THEN
SEPARATI MEY(SEPRIBYR NE 0)) THEN
SEPARATI MIY(SEPRIBYR NE 0);
                                 TERMSERV=SEPARATL-ENTRDATE:
IF ((FILEFLG 1= 8209) AND (SEPRT 3YR = 0)) THEN TERMS ERV = FNDCLOCK - ENTRDATE:
IF (((TERMSERV GE 1460) OR (ISC3 LE 1)) AND TERMENLT=4)
THEN CCNTRACT='CCMPLETED';
IF ((TERMSERV LT 146C) AND (ISC3 GT 1)) AND TERMENLT=4)
THEN CCNTRACT='BROKEN';
IF ((TERMSERV GE 2159) OR (ISC3 LE 1)) AND TERMENLT=6)
THEN CCNTRACT='CCMPLETED';
IF ((TERMSERV LT 2159) AND (ISC3 GT 1)) AND TERMENLT=6)
THEN CCNTRACT='EROKEN';
                                        IF CONTRACT= COMPLETED IF CONTRACT= ERCKEN
IF DOLETYR = ENTRYYR TEEN REENLIST = DID NOT RE-FNLIST: IF ((DOLETYR NE .) AND (DOLETYR NE ENTRYYR) AND (CONTRACT = COMPLETED)) REENLIST = RE-ENLISTED:
if DOIE1YR=ENTRYYR THEN REUP=0:
IF REENLISI= RE-ENLISTED THEN REUP=1;
 HBEL
REUP = CASE RE-ENLISTED (1)

CKSERVCE=CONTRACT COMPLETED

ENTRUATE=IATE OF ENTRY-S.A.S. CALENDAR

SEPARATI=SEFARATION LATE-LOSS FILE-SAS CALENDAR

TERMSERV=NUMBER OF DAYS IN SERVICE

CONTRACT=SERVICE CONTRACT COMPLETED OR BROKEN

REENLIST=DID THE CASE RE-ENLIST;
 *SN PROGRAM AISO SCREENED OUT ALL FEMALES BY USING THE IF SEC=1 COMMAND AND THE KEEP=0 COMMAND:
1.
```

TABLE XXVIII RANDOM SAMPLE SPLIT PROGRAM

```
/*MAIN CAGENPSYM1.3115P.

**EXEC SAS

/*SAS.WCBK DD SPACE= (CYL, (10,10))

/*FILEIN DD DISP=(OLL, KEEP), JSN=MSS.S3115.RMSCREEN

/*FILEIN DD DISP=(OLL, KEEP), JNIT=3330V, MSVGP=FUB42,

/*FILECUT DD DISP=(OLL, KEEP), JNIT=3330V, MSVGP=FUB42,

/*CEN=MSS.S3115.SPIHTS

CPTICNS NOCENTER LS=8C EFRORS=0;

**THIS FRCGFAM SPLITS LATA INTO TWO RANDOM SAMPLES

EY CECUP;

LATA WHMALE: SET FILEIN. CORR ECT: IF GROUP=1:

IF UNIFCRM (17953) <=.5 THEN SPIHT2=1: ELSE SPIHT3=0;

IF UNIFCRM (17953) <=.5 THEN SPIHT3=1: ELSE SPIHT3=0;

LATA WHMALE: SET FILEIN. CORR ECT: IF GROUP=3:

IF UNIFCRM (17953) <=.5 THEN SPIHT3=1: ELSE SPIHT3=0;

LATA WHENCAM (17953) <=.5 THEN SPIHT2=1: ELSE SPIHT3=0;

IF UNIFCRM (17953) <=.5 THEN SPIHT3=1: ELSE SPIHT3=0;

LATA WHENCAM (17955) <=.5 THEN SPIHT3=1: ELSE SPIHT3=0;

LATA FILECUT.RMSCREEN; SET WHMALE BLMALE WHFMLE BLFMIE;

*FOR SM FILE SPLITS WERE CREATED ONLY FCR TWO GROUPS;
```

//

TABLE XXIX ANALYSIS OF VARIANCE PROGRAM

```
//SIEF4E JCE (3115,01C3), 'BMG', CLASS=B
//*MAIN CRG=NPGVM1.3115P

EXEC SAS
//SAS.WCFK DD SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLF, KEEP), DSN=MSS.53115.RMSCREEN
//SYSIN ED *
CPTICNS NOCENTER LS=8C ERRORS=0;
 *THIS ERCGRAM DOES ANALYSIS OF VARIANCE
ON RANDOM SAMPLES CREATED IN 4A
TO ENSURE THAT THEY ARE STATISTICALLY EQUAL;
CATA WHMALE SET FILEIN. RMSCREEN:
LATA WHFMLE SET FILEIN. RMSCREEN:
LATA BLMALE SET FILEIN. RMSCREEN:
LATA BLFMLE SET FILEIN. RMSCREEN:
                                                                                                                                               IF
IF
                                                                                                                                                             GROUP = 1
                                                                                                                                                          GROUP = 2:
GROUP = 3:
                                                                                                                                               ĪĒ
                                                                                                                                               IF GROUP = 4:
PROC GLM LATA=WHMALE; CLASSES SPLIT1 SPLIT2 SPLIT3;
MODEL ACHVDE4 TAFMS1 FLIGREUP
SASVAEGI--SASVSBWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE
HSDG=SFLIT1 SPLIT2 SPLIT3; MANGVA H=SPLIT1 SPLIT2 SPLIT3;
TITLE WHITE MALE RANICM SPLITS;
FROC MEANS DATA=WHMALE; VAR ACHVDE4 TAFMS1 ELIGREUP
SASVAEGI--SASVABWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE
 ESDG TERLENIT:
FROC GLM LATA=WHEMLE: CLASSES SPLIT 1 SPLIT 2 SPLIT 3;
MCDEL ACHVE4 TAFMS 1 FLIGREUP
SASVAEGI--SASVSBWK AFCIPCNT DEPENDES ENTRPAYGE ENTRYAGE
HSDG=SPLIT 1 SPLIT 2 SFLIT 3; MANCVA H=SPLIT 1 SPLIT 2 SPLIT 3;
TITLE WHITE FMLE RANICM SPLITS;
FROC MEANS DATA=WHEMLE: VAR ACHVDE 4 TAFMS 1 ELIGREUP
SASVAEGI--SASVABWK AFCIPCNT DEFENDES ENTRPAYG ENTRYAGE
HSDG TERMENIT;
FROC GLM LATA=BLMALE; CLASSES SPLIT1 SPLIT2 SPLIT3; MODEL ACHVDE4 TAFMS1 ELIGREUP SASVAEGI--SASVSBWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE HSDG=SFLIT1 SPLIT2 SFLIT3; MANCVA H=SPLIT1 SPLIT2 SPLIT3; TITLE ELACK MALE KANICM SPLITS; FROC MEANS LATA=ELMALE; VAR ACHVDE4 TAFMS1 ELIGREUP SASVAEGI--SASVABWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE HSDG TEFMENIT;
FROC GLM LATA=BL FMLE; CLASSES SPLIT1 SPLIT2 SPLIT3; MODEL ACHVDE4 TAFMS1 FLIGREUP SASVAEGI--SASVSBWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE HSDG=SPLIT1 SPLIT2 SPLIT3; MANOVA H=SPLIT1 SPLIT2 SPLIT3; TITLE ELACK FMLE RANICM SPLITS; FROC MEANS DATA=ELFMLE; VAR ACHVDE4 TAFMS1 ELIGREUP SASVAEGI--SASVABWK AFCIPCNT DEPENDTS ENTRPAYG ENTRYAGE HSDG TERMENIT;
     FOR SM FILE THIS PROGRAM WAS BUN ONLY ON WHITE MALE AND BLACK MALE GROUPS;
```

TABLE XXX FROGRAM TO CREATE GROUPS IN VALIDS AND DERIVS

```
STEES JOE (3115,01C3), 'GAGNEF', CLASS=B

**MAIN CRG=NPGVM1.31159

EXEC SAS

SAS.WOFK DD SPACE=[CYL.(10,10)]

FILEIN DD DISP=(OLL,KEEP), JSN=MSS.S3115.SPLITS

FILECUI DE DISP=(NEW,CATLG,DELETE), JNIT=3330V, MSVGF=PUB4Z,

LSN=MSS.S3115.GOIL

FILECUI DE DISP=(NEW,CATLG,DELETE), JNIT=3330V, MSVGF=PUB4Z,

LSN=MSS.S3115.GOIL

**YSIN DD **

CPTICNS NOCENTER LS=8C ERRORS=0:

**THIS FRCGRAM CREATES GROUPS WITHIN DERIVATION AND

VALIDATION FILES;

DATA WHMDER:SET FILEIN.RMSCREEN:IF GROUP=1:IF SPLIT3=1:

LATA ELMCER:SET FILEIN.RMSCREEN:IF GROUP=3:IF SPLIT3=1:

LATA ELMCER:SET FILEIN.RMSCREEN:IF GROUP=3:IF SPLIT3=1:

LATA WHMVAL:SET FILEIN.RMSCREEN:IF GROUP=3:IF SPLIT3=0:

LATA WHMVAL:SET FILEIN.RMSCREEN:IF GROUP=3:IF SPLIT3=0:

LATA BIFVAL:SET FILEIN.RMSCREEN:IF GROUP=3:IF SPLIT3=0:

LATA HILEOUT.DERIV8:SET WHMDER BLMDER WHFDER ELFDER:

*FOR SM FILEOUT.DERIV8:SET WHM VAL BLMVAL WHFV AL BLFVAL:

*FOR SM FILEOUT.DERIV8:SET WHM VAL BLMVAL WHFV AL BLFVAL:

*FOR SM FILEOUT.DERIV8:SET WHM VAL BLMVAL WHFV AL BLFVAL:

*FOR SM FILEOUT.DERIV8:SET WHM VAL BLMVAL AND BLMVAL WERE

CREATER HEERE WHITE=GROUP1 BLACK=GROUP2 AND SPLIT1=1 FOE

CREATER WHERE WHITE=GROUP1 BLACK=GROUP2 AND SPLIT1=1 FOE
```

TABLE XXXI BEGRESSICN PROGRAM

```
//SIEF6 JCB (3115,01CB), GACNES, CLASS=C
//*MAIN CRG=NPGVM1.3115P
EXEC SAS
//SAS.WCRK DD SPACE=(CYL,(10,10))
//FILLIN DD DISP=(OLL,KEEP), DSN=MSS.S3115.GOLD
//SYSIN ID #
CPTICNS NCCENTER LS=80 ERRORS=0;
IATA:
SET FILEIN.DERIV8;
*THESE ARE A SAMPLE OF SOME REGRESSIONS RUN DURING THIS STEP. DETAILS ARE PROVIDED IN CHAPTER 5 REGARDING COMBINATIONS OF VARIABLES AND ALTERNATE DEFINITIONS OF THE VARIABLE SUCCESS;
*TO RECOLE SEX AS A CUMMY VARIABLE BY CREATING VARIABLES MALE AND FEMALE FOR USE WITH RM FILE ONLY; IF SEX = 1 THEN MALE = 1; EISE MALE = 0;
IF ((TAFMS1 GE 45) AND (ACH VDE4=1) AND (ELIGREUP=1))
THEN SUCCESS1 = 1;
ELSE SUCCESS1 = 0;
LABE1
 *TO RE-DEFINE THE VARIABLE SUCCESS1:
 SUCCESS1 = MEETS ALL CRITERIA (1), OTHER (0);
*FRECUENCY ON SUCCESS1:
FROC FREC:
TABLES SCCESS 1:
* FOLICWING ARE SOME BEGRESSICNS USING DIFFERENT COMEINATIONS:
 *BLCCK BEGRESSIONS USING SUCCESS1 AS CRITERIA:
* REG ALL VARIABLES EXCEPT SCREEN:
FROC FEG:
MODEL SUCCESS! = AFQIFCNT ENTEPAYG ENTRYAGE HSDG
SASVAEAD SASVABAL SASVABAR SASVABEL SASVABGI SASVABGS
SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVABWK
LEPENDIS MALE BLACK CIHER:
TITLE BLCCK REGRESSICN USING ALL VARXSCR:
FROC REG:
MODEL SUCCESS1 = AFCIPCNT ENTERAYG ENTRYAGE HSDG
SASVAEAD SASVABAI SASVABAR SASVABEL SASVABGI SASVAEGS
SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVAEWK
SAS VAEMO
CEPENCIS
ĔŸ ĞĞĞÜP;
TITLE 'EİOCK REGRESSICN USING ALL VARXSCR BY GROUP';
*REG WITH ALL VARIABLES EXCEPT SCREEN AND AFQT";
FROC BEG:
MODEL SUCCESS1 = ENTEPAYG ENTRYAGE HSDG BLACK OTHER
SASVAEAD SASVABAL SASVABAR SASVABEL SASVABGI SASVABGS
SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVABWK
LEPENLIS MALE:
TITLE BLOCK REGRESSICH USING ALL VARXSCR AND AFQIPCHT:
```

FROC FEG.

MODEL SUCCESS! = AFCIECT ENTERAYG ENTRYAGE HSDG
SASVABAD SASVABAI SASVABAR SASVABBI SASVABBI SASVABBR
SASVABAC SASVABAI SASVABAR SASVABBI SASVABBP SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR SASVABBR

**STERWISE REGRESSIONS USING ALL VARXSCR AND APQIPONI*;

**STERWISE REGRESSIONS USING SUCCESS! AS CRITERION;

FROC STERWISE; = AFOIPONT ENTRYAGE HSDG
SASVABAD SASVABAR SASVABBR SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR SASVABBR
SASVABBR SASVABBR SASVABBR SASVABBR SASVABBR
HODEL SUCCESS! = AFCIPONT DEPENDTS ENTRYAGE HSDG SASVABBR SASVA

TABLE XXXII CROSS-VALIDATION USING ALL PREDICTORS

```
//STEF7V1 JCB (3115,C103), GAGNER, CLASS=C
//*MAIN CAG=NPGVM1.3115P
// EXEC SAS
//SAS.WCER DD SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLL,KEEP), DSN=MSS.S3115.GOLD
//SYSIN DD *
CPTICNS NCCENTEP LS=8C ERRORS=0;
LATA LERIV8;
SET FILEIN.DERIV8;
*TO RECOLE SEX AS A CUMMY VARIABLE BY CREATING VARIEALES MALE AND FEMALE;
IF SEX = 1 THEN MALE = 1; EISE MALE = 0;
*TO DIFINE THE VARIABLE SUCCESS;
 IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0;
IF ((GRCUF=1) OR (GRCUP=2) OR (GROUP=3) OR (GROUP=4));
LABEL
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
*FREQUENCY ON SUCCESS:
LATA WHMALED: SET DERIV8: IF GROUP=1:
LATA WHMALED: SET DERIV8: IF GROUP=2:
LATA ELMALED: SET DERIV8: IF GROUP=3;
LATA ELMALED: SET DERIV8: IF GROUP=3;
LATA ELMALED: SET DERIV8: IF GROUP=4;
LATA VALIDE:
*TO RECOLE SEX AS A LUMMY VARIABLE BY CREATING
VARIABLES MALE AND FRMALE;
IF SEX = 1 THEN MALE = 1; BISE MALE = 0;
    *TO DEFINE THE VARIABLE SUCCESS:
  IF ((TAFMS1 GE 45
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
LABEL
                                                                                                  45) ANI (ACHVDE4=1) AND (ELIGREUP=1))
ILSE SUCCESS = 0:

IABEL

IF ((GRCUF=1) OR (GRCUP=2) CR (GROUP=3) OR (GROUP=4));

IABEL

SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);

*FREQUENCY CN SUCCESS;

IATA WHMALEV: SET VALID8: IF GROUP=1;

LATA WHMALEV: SET VALID8: IF GROUP=3;

LATA ELMALEV: SET VALID8: IF GROUP=3;

LATA ELMALEV: SET VALID8: IF GROUP=4;

FROC FREC LATA = DERIV8;

TABLES SUCCESS:

IITLE DERIVATION SAMPLE:

FROC FREC LATA = VALID8:

ITTLE VALIDATION SAMPLE:

FROC FREC LATA = DERIV8;

TABLES SUCCESS:

IITLE VALIDATION SAMPLE:

FROC FREC LATA = DERIV8;

TABLES SUCCESS:

IITLE DERIVATION SAMPLE:

FROC FREC LATA = VALID8;

TABLES SUCCESS:

IITLE DERIVATION SAMPLE:

FROC FREC LATA = VALID8;

TABLES SUCCESS:

IITLE DERIVATION SAMPLE:

**FOLICHING ARE SOME REGRESSIONS HSING CLEEPEENT
  * FOLICHING ARE SOME FEGRESSICNS USING CIFFERENT COMEINATIONS: *BLOCK REGRESSIONS USING SUCCESS AS CRITERIA;
```

*REG DSING ALL VARIABLES EXCEPT SCREEN: EROC REG SIMPLE DATA=IERIV8 CUTEST=P01; SUCCHAI1; MODEL SUCCESS = AFOTICNI ENTRPAYG ENTRYAGE HSDG SASVAEAD SASVABAI SASVABAR SASVABEI SASVABGI SASVABGS SASVAEMC SASVABMR SASVABNO SASVABSI SASVABSP SASVAEWK DEPENDIS MALE BLACK CIEER; IIILE BLCCK REGRESSION USING ALL VARXSCR--DERIVATION TITLE TRICCK REGRESSION USING ALL TRANSPORTED TO SCORE STOCKE CUT = BOTPRED TYPE = OLS SCORE = BOT DATA = VALIDE FREDICT: VAR AFCTPONT ENTREAYS ENTREASE HSDG BLACK CIHER SASVAEAD SASVABAL SASVABEL SASVABGI SASVAEGS SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVAEWK DEPENDIS MALE: FROC CORR DATA = BOIPRED: VAR SUCCESS SUCCHATT: TITLE CROSS-VALIDATION CORRELATION FOR THE VARIABLE TITLE CRCSS-VALIDATION CORRELATION FOR THE VARIABLE SUCCESS;
FROC REG SIMPLE DATA=DERIVE CUTEST=802; SUCCHAT2;
MODEL SUCCESS = AFOTFONT ENTREAMS ENTRYAGE HSDG SASVARAD SASVABAL SASVABEL SASVABGI SASVARGS SASVARM SASVABNO SASVABSI SASVABSP SASVARW DEPENDTS;
EY GROUP;
TITLE BEICCK REGRESSION USING ALL VARXSCR DATA GROUPE1:SET B02:IF GROUP=1:DATA GROUPE2:SET B02:IF GROUP=2:LATA GROUPE3:SET B02:IF GROUP=3:LATA GROUPE4:SET B02:IF GROUP=4: DATA GROUPV1:SET VALIES:IF GROUP=1: LATA GROUPV2:SET VALIES:IF GROUP=2: LATA GROUPV3:SET VALIES:IF GROUP=3: LATA GROUPV4:SET VALIES:IF GROUP=4: FROC SCORE CUT=BG12PRED TYPE=OLS SCORE=GROUPD1 LATA=GFCUFV1 PRELICT; VAR AFOTPCNI ENTRPAYG ENTFYAGE HSDG SASVAEAD SASVABAI SASVABAR SASVABEI SASVABGI SASVAEGS SASVABMC SASVABAK SASVABNO SASVABSI SASVAESP SASVABWK DEFENDIS; FROC CORP DATA=BG12PRED: VAR SUCCESS SUCCHAT2; TITLE CROSS-VALIDATION CORRELATION FOR THE VARIABLE SUCCESS: TITLE2 WHITE MILL DEFIVATION, WHITE MALE VALIDATION; FROC SCCRE CUT=BG22PBED TYPE=OLS SCORE=GROUPD2
LATA=GBCUFV2 PRELICT: VAB
AFOTFCNI ENTRPAYG ENTRYAGE HSDG
SASVAEAD SASVABAI SASVABAR SASVABEI SASVABGI
SASVAEGS SASVABMC SASVABMK SASVABNO SASVABSI
SASVAESP SASVABWK DEFENDTS; FROC CORE DATA = BG22PRED: VAR SUCCESS SUCCHAT2: TITLE CECSS-VALIDATION CORRELATION FOR THE VARIABLE SUCCESS: TITLE WHITE FALE DELIVATION, WHITE FALE VALIDATION: FROC SCCRE CUT=BG32PBED TYPE=CIS SCORE=GROUPD3
LATA=GROUFV3 PREDICT: VAR
AFOIFCNI ENTRPAYG ENTRYAGE HSDG
SASVAEAD SASVABAI SASVABAR SASVABEI SASVABGI
SASVAEGS SASVABMC SASVABMK SASVABNO SASVABSI
SASVAESP SASVABWK DEFENDTS:

PEOC CCRF DATA = EG32PFED: VAR SUCJESS SUCCHAT2;

TITLE CECSS-VALIDATION CORRELATION FOR THE

TITLE2 SIGCESS:

TITLE2 SIACK MALE DEFIVATION, ELACK MALE VALIDATION;

PROC SCCRE CUT=BG42PRED TYPE=CLS SCORE=GROUPD4

EATA=GFCLPV4 PREDICT: VAR
AFOICKNI ENTRPAYGE ENTRYAGE HSDG
SASVAEAD SASVABAL SASVABAR SASVABEL SASVABGI
SAVAEGSS SASVABMC SASVABMK SASVABNO SASVABSI
SASVAESP SASVABWK DEFENDTS;

FROC CORE DATA=EG42PFED: VAR SUCCESS SUCCHAT2;

ITTLE CACSS-VALIDATION CORRELATION FOR THE

VARIABLE SUCCESS:

TITLE2 BLACK FEMALE DERIVATION, BLACK FEMALE

VALIDATION;

TABLE XXXIII STEPWISE DISCRIMINATION PROGRAM

```
//SIEF8 JCE (3113,0103), GAGNER, CLASS=C
//*MAIN CTG=NTGVM1.3115P
// EXEC SAS
//SAS.WORK DD SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLI,KEEP), DSN=MSS.S3115.GOLD
//SYSIN DD *
LATA DERIV8;
SET FILEIN.DERIV8;
 *TO FECCIE SEX;
IF SEX=1 THEN MALE=1; FLSE MALE=0;
 *TO DEFINE THE VARIABLE SUCCESS:
 IF ((TAFES1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1;
ELSE SUCCESS = 0;
IF ((GRCUP=1) OR (GRCUP=2) OR (GROUP=3)
CR (GFOUF=4)):
LABEL
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
CATA WHMALEC:
CATA WHFMLEC:
CATA ELMALED:
CATA ELFELED;
                                    SET DEBIVO:
SET DEBIVO:
SET DEBIVO:
SET DEBIVO:
                                                                               GROUP= 1
GROUP= 2
GFOUP= 3
GROUP= 4
                                                                       ĪF
                                                                      ĪĒ
 CATA VALID8:
SET FILEIK.VALID8:
 *TO RECOLE SEX:
IF SEX=1 THEN MALE=1; ELSE MALE=0;
IF ((TAFMS1 GE 45) AND (ACH VDE 4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1;
ELSE SUCCESS = 0;
IF ((GROUP=1) CR (GROUP=3)
CR (GROUP=4));
IABEL
SUCCES:
  SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 CATA WHMALEV: SET VALIDS: IF CATA CHERLEV: SET VALIDS: IF CATA PLMALEV: SET VALIDS: IF CATA PLFMLEV: SET VALIDS: IF FREC CN SUCCESS AND GROUP;
                                                                               GROUP= 1:
GROUP= 2:
GROUP= 3:
                                                                               GROUP=4:
 FROC FREC LATA = DERIVE:
TABLES SICCESS GROUP:
TITLE DEFIVATION SAMPLE;
FROC FREC LATA = VALIDE:
TABLES SUCCESS GROUP:
TITLE VALIDATION SAMPLE;
 LATA LERIVA: SET DERIVA:
LATA VALIDA; SET VALICA;
 FROC STEFDISC STEPWISE S. APIE; CLASS SUCCESS: VAR AFCIFONI ENTRYAG ENTRYAG
                                      ENTRPAYG ENTRYAGE HSDG BLACK OTHER
```

SASVAEAD SASVABAI SASVABAR SASVABEI SASVABGI SASVAEGS SASVAEMC SASVABMK SASVAENO SASVABSI SASVABSP SASVAEMK DEPENDIS MALE: TITLE STEPWISE DISCRIMINANT ANALYSIS ON ALL VARIABLES; TITLE2 CVER ALL CASES IN DERIV8;

LATA WHMALED; SET DERIVE: IF GROUP=1;
DATA WHMALEV; SET VALIDE: IF GROUP=1;
EROC STEPDISC STEPWISE SIMPLE:
CLASS SUCCESS:
VAR AFCIECNI ENTRPAYE ENTRYAGE DEPENDTS HSDG
SASVAEAD SASVABAL SASVABAR SASVABEL SASVABGE SASVABGS
SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVABWK;
EY GROUP;
TITLE STEPWISE DISCRIMINANT ANALYSIS ON ALL VARIABLES;
TITLE1 WITHIN EACH GFOUP;

LATA WHIMLED: SET DERIVA: IF GROUP=2:
LATA WHIMLED: SET VALIDA: IF GROUP=2:
PROC STEPDISC STEPWISE SIMPLE:
CLASS SUCCESS:
VAR AFCIPCNI ENTRYAGE DEPENDIS HSDG
LASVABAD SASVABAD SASVABAD SASVABGI SASVABGS
SASVABAC SASVABAN SASVABAD SASVABBD SASVABWK:
EY GROUP:
TITLE STEPWISE DISCRIMINANT ANALYSIS ON ALL VARIABLES:
TITLE WITHIN EACH GROUP:

DATA ELMALED: SET DERIVO: IF GROUP=3:
LATA ELMALEV: SET VALIDS: IF GROUP=3:
EROC STEEDISC STEPWISE SIMPLE:
CLASS SUCCESS:
VAR AFCIFCNI ENTRPAYG ENTRYAGE DEPENDTS HSDG
SASVARAD SASVABAI SASVABAR SASVABEL SASVABGI SASVAEGS
SASVARAD SASVABMK SASVABNO SASVABSI SASVABSP SASVABWK:
EY GROUP:
TITLE STEPWISE DISCRIMINANT ANALYSIS ON ALL VARIABLES:
TITLE WITHIN EACH GEOUP:

TATA ELIMIEL: SET DERIVS: IF GROUP=4:
LATA ELIMIEV: SET VAILOS: IF GROUP=4:
FROC STEEDISC STEPWISE SIMPLE:
CLASS SUCCESS:
VAR AFCIFCKT ENTEPAYGENTRYAGE DEPENDTS HSDG
SASVAEAD SASVABAL SASVABAL SASVABEL SASVABGI SASVABGS
SASVAEMC SASVABMK SASVABNO SASVABSI SASVABSP SASVABWK:
EY GROUP:
TITLE STEPWISE DISCRIMINANT ANALYSIS ON ALL VARIABLES:
TITLE WITHIN EACH GROUP:

THIS FGM HAS USED ALL VARIABLES USED IN EARLIER REGS:

VIXXX BIEAT

CHOSS-VALIDATION USING VARIABLES DERIVED FROM STEP 7

```
//STEE9 JOE (3115,0103), 'GAGNER', CLASS=8
//*#AIN CRG=MPGVM1.31155
//*HAIN CRG=NPGVM1.3115P
// EXEC SAS
//SAS.WCFK DD SPACE=(CYL,(10,10)
//FILEIN DD DISP=(OLI,KEEP),DSN=
//SYSIN ED *
CPTICNS NOCENTER LS=80 ERRORS=0;
LATA LERIV8;
SET FILEIN.DERIV8;
                                  D SPACE= (CYL, (10, 10))
DISP= (OLL, KEEP), DSN= MSS.S3115.GOLD
 *TO RECOLE SEX;
IF SEX=1 THEN MALE=1; ELSE MALE=0;
 *TO DEFINE THE VARIABLE SUCCESS:
IF ((TAFMS1 GE 45) AND (ACH VDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
IF ((GRCUF=1) OR (GRCUP=2) OR (GROUP=3) OR (GROUP=4));
THEN SUCCESS = 0;

ELSE SUCCESS = 0;

IF (GRCUF=1) OR (GRCUP=2) OR (GROSS :

IABEL

SUCCESS = MEETS ALL CFITERIA (1), OTHER (0);

*FREQUENCY CN SUCCESS:

DATA WHMALED; SET DERIV8; IF GROUP=1;
 LATA VALID8;
SET FILEIM. VALID8;
*TO RECCTE SEX;
IF SEX=1 THEN MALE=1; ELSE MALE=0;
*TO DEFINE THE VARIABLE SUCCESS;
IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1:

ELSE SUCCESS = 0:

IF ((GECUP=1) OB (GRCUP=2) CR (GRCUP=3) OR (GROUP=4)):

LABEI

SUCCESS = MEETS ALL CFITERIA (1), OTHER (0):

*FREQUENCY CN SUCCESS:

LATA WHMALEV: SET VALID8: IF GROUP=1:

EROC FREC LATA=DERIV8:

TABLES SUCCESS:

TITLE DERIVATION SAMPLE:

FROC FREC LATA=VALID8:

TABLES SUCCESS:

TITLE VALIDATION SAMPLE:
 * FOLICWING ARE SOME REGRESSIONS USING DIFFERENT COMBINATIONS:
  *BLOCK REGRESSIONS USING SUCCESS AS CRITERIA:
                                       LE CATA=LERIV8
= ENTREAYG HS
                                                                              OUTEST=BO1; SUCCHAT1:
 FROC FEG SIMPLE MODEL SUCCESS = SASYAESI
                                                                      HS DG
 PALE:
TITLE 'BLOCK REGRESSICN SIX VARIABLES FM DERIVATION REG';
 PROC SCCFE CUT=B0:PREL TYPE=CLS SCORE=B01
LATA=VALID8 PREDICT: VAR
ENTRPAIG HSIG BLACK
SASVAESI
 PALE:
FROC CORR CATA = BOIPREC: VAR SUCCESS SUCCHATI:
TITLE CRCSS-VALIDATION CORRELATION FOR THE
```

VARIABLE SUCCESS:

/*

ď

PROC RES SIMPLE DATA=WHMALED CUTEST=802; SUCCHAT2: MODEL SUCCESS = ENTRPAYS HS DG SASVAPAI SASVABSI; TITLE 'BICCK REGRESSION TRY DERIV8 SASVABS EY GROUP 1';

DATA GROUPV1; SET VALIES; IF GROUP=1;

FROC SCCRE CUT=BG12PRID TYPE=GIS SCORE=B02 LATA=GRCUFV1 PREDICT; VAR ENTREAYG HSIG SASVAFAI SASVABSI;

FROC CCRF DATA=BG12PRED: VAR SUCCESS SUCCHAT2; TITLE CRCSS-VALIDATION CORRELATION FOR THE VARIABLE SUCCESS: TITLE2 WHITE MALE DEFIVATION, WHITE MALE VALIDATION;

TABLE XXXV DISCRIMINANT ANALYSIS PROGRAMS

```
//STEP10A JCB (3115, C103), PRPROP', CLASS=B
//*MAIN CRG=NPGVM1.3115P
// EXEC SAS
//SAS.WCRK DD SPACE= (CYL, (10, 10))
// EXEC SAS

//SAS.WCRK DD SPACE= (CYL, (10, 10))

//FILEIN DD ISP= (OLI, KEEP), DSN=MSS.S3115.GOLD

//SYSIN DD *

CPTICNS NOCENTER LS=&C ERRORS=0;

*THIS FRCGRAM GETS HITRATE INFC USING VARS

FROM RESULTS OF STEF 7 CROSS-VALIDATION

WHICE WERE ALSO USED IN STEP 9, AND IT ALSO

USES FOCE= YES AND PRICES PROP;
 DATA CERIV8:
SET FILEIN.DERIV8:
 *TO FECCE SEX:
IF SEX=1 THEN MALE=1; ELSE MALE=0;
 *TO DEFINE THE VARIABLE SUCCESS:
 IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
IABEL
IABEL
 SUCCESS = MEETS ALL CFITERIA (1), OTHER (0);
 IATA WHMLER:SET FILEIN.DERIV8:IF GROUP=1;
*TO DEFINE THE VARIABLE JUCCESS:
IF ((TAFMS1 GE 45) AND (ACH VDE 4= 1) AND (ELICREUP= 1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
IABEI
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 LATA VALID8;

SET FILEIN. VALID8;

*TO RECOLE SEX;

IF SEX=1 THEN MALE=1; ELSE MALE=0;

*TO LEFINE THE VARIABLE SUCCESS;

IF ((TAFMS1 GE 45) AND (ACTIVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1;

FISE SUCCESS = 0;
 THEN SUCCESS = 1:
FLSE SUCCESS = 0:
 ĨĀBĒļ
  SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 LATA WHMVAL:SET FILEIN VALIES: IF GROUP=1:
*TO DEFINE THE VARIABLE SUCCESS:
IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
IABEL
 SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 FROC FEEC LATA = DERIV8:
TABLES SUCCESS GROUP;
TITLE DEFIVATION SAMPLE;
FROC FREC LATA = WHMDER;
TABLES SUCCESS:
TITLE DERIVATION SAMPLE WHITES;
 FROC FEEC LATA = VALID8: TABLES SUCCESS GROUP;
```

```
TITLE VALIDATION SAMPLE; FROC FREC LATA = WHM VAI; TABLES SUCCESS;
  FROC DISCRIM DATA=DERIV8 OUT=FARMS SIMPLE POOL=YES;
 FROC EISCHIM DATA=DERIVO OUT-PARMS SIMPL CLASS SUCCESS; VAR ENTRPAYG HSDG EIACK SASVABSI MALE PRIOFS PFOPCRITONAL; TITLE DERIVATION RESULTS OVERALL; FROC DISCEIM DATA=PARMS TESTDATA=VALIDOR; TESTCIASS SUCCESS; TITLE VALIDATION RESULTS OVEFALL;
                                                     HSDG BIACK SASVABSI MALE :
 FROC DISCRIM DATA=WHMDER OUT=PARMS SIMPLE POOL=YES; CLASS SUCCESS; VAR ENTEPAYG HSDG SASVABAI SASVABSI; FRIORS PROPERTIONAL; TITLE DERIVATION RESULTS WHITES; PROC DISCRIM DATA=PARMS TESTLATA=WHMVAL; TESTCIASS SUCCESS; TITLE VALIDATION RESULTS WHITES;
//STEF10E JCB (3115,0103), FRPROP, CLASS=B
//*MAIN CRG=NPGVM1.31145

// EXEC SAS
//SAS.WGEK DD SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLI, KEEP), DSN=MSS.S3115.GOLD
//SYSIN ID *
CPTICAS NOCENTER LS=80 ERRORS=0;
*THIS FRCGRAM GETS HIT RATE INFO USING VARS
FRCM RESULTS OF STEF 7 CROSS-VALIDATION
WH.CH WERE ALSO USEL IN STEP 9, AND IT ALSO
USES FCCI=TEST AND PRICES PROP;
LATA FERIVS:

*TO DEFINE THE VARIABLE SUCCESS:

*TO RECORE SEX:

IF SEX=1 THEN HALE=1: ELSE MALE=0:

IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1:

ELSE SUCCESS = 0:

LABEL

SUCCESS = MEETS ALL CRITERIA (1), OTHER (0):
 CATA WHMCER: SET FILEIN. DERIVE: IF GROUP=1;
*TO DEFINE THE VARIABLE SUCCESS:
IF ((TAFMS1 GE 45) ANE (ACHVDE4=1) AND (ELIGITHEN SUCCESS = 1:
ELSE SUCCESS = 0:
LABEL
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
                                                                 AND (ACHVDE 4= 1) AND (ELIGREUP = 1))
DATA VALID8:

SIT FILEIN.VALID8;

*TO RECOLE SEX;

IF SEX=1 THEN MALE=1; ELSE MALE=0;

*TO DEFINE THE VARIABLE SUCCESS;

IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1:
ELSE SUCCESS = 0;

LARFET
IABEL SUCCESS = MEETS ALL CEITERIA (1), OTHER (0);
```

```
TATA RHAVAL; SET FILEIN. VALID8; IF GROUP=1;
*TO DEFINE THE VARIABLE SUCCESS;
IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1;
              SUCCESS =
ĒLSĒ
LABĒL
                                                   0
 SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
FROC FREC LATA = DERIV8:
TABLES SUCCESS GROUP;
TITLE DERIVATION SAMPLE;
FROC FREC LATA = WHMDER;
TABLES SUCCESS:
TITLE DERIVATION SAMPLE WHITES;
FROC FREC LATA=VALID8;
TABLES SUCCESS GROUP;
TITLE VALIDATION SAMFLE;
FROC FREC LATA=WHMVAI;
TABLES SUCCESS;
TITLE VALIDATION SAMPLE WHITES;
FROC IISCRIM DATA=DERIV8 OUT=PARMS SIMPLE POOL=TEST; CLASS SUCCESS; VAR ENTHFAYG HSDG ELACK SASVABSI MALE; FRIORS PROPERTIONAL; TITLE DERIVATION RESULTS OVERALL; EROC DISCRIM DATA=PARMS TESTDATA=VALID3; TESTCIASS SUCCESS; TITLE VALIDATION RESULTS OVERALL;
FROC DISCRIM DATA=WHMLER OUT=FARMS SIMPLE POOL=TEST; CLASS SUCCESS; VAR ENTREAYS HSDG SASVABAI SASVABSI;
VAR ENTRPAYS HSDG SASVABAL SASVABSI; PRIORS PROPERTIONAL; TITLE DEFIVATION RESULTS WHITES; PROC LISCRIM DATA=PARKS TESTDATA=WHMVAL; TESTCIASS SUCCESS; TITLE VALIDATION RESULTS WHITES;
1*
 11.
//STEF10C JCB (3115,0103), 'NCPROP', CLASS=B
//*MAIN CRG=NPGVM1.3115P
// EXEC SAS
//SAS.WCEK DD SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLI, KEEP), DSN=MSS.S3115.GOLD
//SYSIN ID *
CPTICNS NOCENTER LS=80 ERRORS=0:
*THIS FECGEAM GETS HIT RATE INFO USING VARS
FROM RESULTS OF STEP 7 CROSS-VALIDATION
WHICH WERE ALSO USED IN STEP 9, AND USES POOL=YES
EUT NCT FRICRS PROP;
LATA LERIV8;
SET FILEIN.DERIV8;
IF SEX=1 THEN MALE=1; ELSE MALE=0;
TO DEFINE THE VARIABLE SUCCESS;
IF ((TAFMS1 GE
THEN SUCCESS =
ELSE SUCCESS =
                                                   45) AND (ACHVDE4=1) AND (ELIGREUP=1))
```

```
IABEL SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 DATA WHMDER; SET FILEIN. DERIV8: IF GROUP=1; *TO DEFINE THE VARIABLE SUCCESS:
IF ((TAFKS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
LABEL
LABEL
 SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
 *TO LEFINE THE VARIABLE SUCCESS:
IF ((TAFMS1 GE 45) ANE (ACHVDE4=1) AND (ELIGITHEN SUCCESS = 1;
ELSE SUCCESS = 0;
IABEL
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
                                 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
1:
0:
LATA VALID8;

SET FILEIN.VALID8;

IF SEX=1 THEN MALE=1; ELSE MALE=0;

*TO DEFINE THE VARIABLE SUCCESS;

IF ((TAFMS1 GE 45) ANI (ACHYDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1;

ELSE SUCCESS = 0;

LABEL

SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
LATA WHYVAL; SET FILEIN. VALID8; IF GROUP=1;

*TO DEFINE THE VARIABLE SUCCESS;

IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1;

ELSE SUCCESS = 0;
 IABEI
 SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
FROC FREC LATA = DERIVE;
TABLES SUCCESS GROUP;
TITLE DEFIVATION SAMPLE;
FROC FREC LATA = WHMDEF;
TABLES SUCCESS;
TITLE DEFIVATION SAMPLE WHITE HALES;
FROC FREC DATA = VALIDE:
IABLES SUCCESS GROUP:
IITLE VALIDATION SAMPLE:
FROC FREC LATA = W HM VAL:
IABLES SUCCESS:
IITLE VALIDATION SAMPLE WHITE MALES:
 FROC DISCRIM DATA=DERIV8 OUT=PARMS SIMPLE POOL=YES:
CLASS SUCCESS;
VAR ENTRPAYG HSDG FIACK SASVABSI MALE;
TITLE DEFIVATION RESULTS OVERALL;
FROC LISCRIM DATA=PARMS TESTDATA=VALID8;
TESTCLASS SUCCESS;
TITLE VALIDATION RESULTS OVERALL;
FROC DISCRIM DATA=WHMMER OUT=FARMS SIMPLE POOL=YES; CLASS SUCCESS;
              ENTEPAYG HSDG SASVABAI SASVABSI:
```

```
TITLE DEFIVATION RESULTS WHITE MALES:
PROC DISCRIE DATA = PARMS TESTIATA = WHMV AL;
                 LASS STOCESS:
VAIIDATION RESULTS WHITE MALES:
 //
//STEF10E JCB (3115,0103), NCFROP, CLASS=B
//*MAIN CRG=NPGVM1.3115P

EXEC SAS
//SAS.WCFK ID SPACE=(CYL,(10,10))
//FILEIN DD DISP=(OLI,KEEP),DSN=MSS.S3115.GOLD
//SYSIN ID *
CPTICNS NCCENTER LS=8C ERRORS=0:
*THIS FRCGRAM GEIS HII RATE INFO USING VARS
FROM RESULIS OF STEP 7 CROSS-VALIDATION
WHICH WEFE ALSO USED IN STEP 9, AND USES POOL=TEST
BUT NCT FRICRS PROP;
 CATA LERIVE;
SET FILEIN.DERIVE;
*TO RECCIE SEX;
IF SEX=1 THEN MALE=1; ELSE MALE=0;
*TO DEFINE THE VARIABLE SUCCESS;
 IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0:
IABEI
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
  LATA THMDER: SET FILEIN. DERIVE: IF GROUP=1;
*TO DEFINE THE VARIABLE SUCCESS:
  IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))
THEN SUCCESS = 1:
ELSE SUCCESS = 0;
IABEL
IABEL
GUGGESS = METTS ALL CETTERIA (1) OTHER (0):
   SUCCESS = MEETS ALL CHITERIA (1), OTHER (0);
  CATA VALID8:

SET FILEIN. VALID8;

*TO FECCIE SEX:
IF SEX=1 TO EN MALE=1: ELSE MALE=0:

*TO DEFINE THE VARIABLE SUCCESS:
IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1;
ELSE SUCCESS = 0;
IABEL
SUCCESS = MEETS ALL CRITERIA (1), OTHER (0);
   TATA WHMVAL:SET FILEIN. VALIDS: IF GROUP=1;

*TO DEFINE THE VARIABLE SUCCESS;

IF ((TAFMS1 GE 45) AND (ACHVDE4=1) AND (ELIGREUP=1))

THEN SUCCESS = 1;

ELSE SUCCESS = 0;

TABEL
    SUCCESS = MEETS ALL CHITERIA (1), OTHER (0);
    FROC FREC LATA = DERIVE;
TABLES SUCCESS GROUP:
TITLE DEFIVATION SAMFLE;
FROC FREC LATA = WHMDEF;
TABLES SUCCESS;
```

TITLE DEFIVATION SAMPLE WHITES:

```
TROC FREC LATA = VALID8:
TABLES SUCCESS GROUP:
TITLE VALIDATION SAMELE:
FROC FREC LATA = E HM VAL:
TABLES SUCCESS:
TITLE VALIDATION SAMPLE WHITES;

FROC DISCRIM DATA = DERIVA OUT = PARMS SIMPLE POOL = TEST;
CLASS SUCCESS:
VAR ENTRPAYS HSDG FLACK SASVABSI MALE;
TITLE PARTION RESULTS OVERALL:
FROC DISCRIM DATA = PARMS TESTEATA = VALIDA;
TESTCIASS SUCCESS;
TITLE VALIDATION RESULTS OVERALL:
FROC DISCRIM DATA = WHMLER OUT = PARMS SIMPLE POOL = TEST;
CLASS SUCCESS:
VAR ENTRPAYS HSDG SASVABAL SASVABSI;
TITLE DEFIVATION RESULTS WHITES:
FROC DISCRIM DATA = PARMS TESTEATA = WHMVAL;
TESTCIASS SUCCESS:
TITLE DEFIVATION RESULTS WHITES:
FROC DISCRIM DATA = PARMS TESTEATA = WHMVAL;
TESTCIASS SUCCESS:
TITLE DEFIVATION RESULTS WHITES:
```

LIST OF BEFERENCES

- 1. Gay, Robert M., and Albrecht, Mark J., Specialty Training and the Performance of First-Term Enlisted Personnel Rand, Santa Monica, 1979.
- Navy Personnel Research and Development Center Report 82-37, Prediction of Job Performance: Review of Military Studies, by Hocert Vinecery and John N. Joyner, 1982.
- 3. Navy Personnel Research and Development Center Report E2-37, Prediction of Job Performance: Review of Military Studies, by Robert Vineberg and John N. Joyner 1982.
- 4. Griffin, Patricia, <u>A First-Term Attrition Severity</u>
 <u>Index for U.S. Navy Ratings</u>, M.S. Thesis, Naval Fostgraduate School, Monterey, June 1981.
- 5. Recruiting Command Manual, 14 April 1982.
- 6. Interview with NC1 Ann Miller, Navy Recruiter, Pacific Grove, California, 20 April, 1984.
- 7. Interview with NC1 Ann Miller, Navy Recruiter, Pacific Greve, California, 20 April, 1984.
- 8. Interview with FNC Charles M. Brown, Navy Classifier, Navy Recruiting District, San Francisco, California, 24 April, 1984.
- 9. Navy Personnel Research Development Center Report 84-9, Classification and Assignment Within Fride (CIASE): A RECOULT ASSIGNMENT MODEL, BY LEGNARD P. RICEKER and BELLARD A. RALACZ, November, 1983.
- 10. <u>Erlisted Career Guide</u>, 1981-1982.
- Interview with SMCS Tim G. Sexton, Signalman Detailer, NMFC 405E, 5 April, 1984.
- 12. <u>Enlisted Career Guide</u>, 1981-1982.
- 13. Interview with BMC Gary Wright, Radioman Detailer, NMFC 406E, 5 Arril, 1984.
- 14. Interview with NC1 Ann Miller, Navy Recruiter, Pacific Grove, California, 20 April, 1984.

- 15. Neuropsychiatric Research Unit Report 69-23, Predicting the Militar v Effectiveness of Enlistees in the U.S. Navy, by J. A. Flag, 1909.
- 16. Navy Personnel Fesearch and Development Center Report 77-34. Screening Male Applicants for Navy Enlistment, by William A. Sands, June 1977.
- 17. Certer for Naval Analyses Study 1086, Success Chances of Recruits Entering the Navy (SCREEN), by Robert F. Tockman, February 1977.
- 18. Certer for Naval Analyses Memorandum 78-0315, Improved Techniques for Inlisted Attrition Management, Ty R.F. Lockman.
- Navy Personnel Research and Development Center Training Report 80-1, Armed Forces Vocational Artitude Battery Forms 6 and 7: Validation Adminst School Performance in Navy Enlisted Schools (July 1976-Ferruary 1976), by Leonard Swanson, November 1979.
- 20. Center for Naval Analyses Memorandum 81-0048, Relating Enlistment Standards to Job Performance: A Pilot Study For Ivo Navy Ratings, by Philip M. Lurie, 15 January 1981.
- 21. Navy Personnel Research and Development Center Note 83-7, A <u>Person-Job Matching</u> (PJM) System for Navy Recruiting: Fackground and Needs Assessment, by Helbert George Faker, May 1983.
- 22. Nesbitt, Kelvin W., <u>The Development of Selection Standards For Three Navy Ratings Which Vary in Level CI Complexity</u> R.S. Thesis, Naval Postgraduate School, Monterey, 1983.
- 23. Bond, Rogers A., An Investigation into Enlistment Standards For the Electronics Technician Rating, M.S. Thesis, Naval Postgraduate School, Monterey, June 1983.
- Snyder, William L., and Bergazzi, Wesley A., Enlistment Stardards for Two Navy Ratings: Beiler Technicians (ET) and Machinist Mates (MM) M.S. Thesis, Naval Testgraduate School, Monterey, 1983.
- 25. Wardlaw, William E., <u>Enlisted Performance Standards</u>
 Model for Operations Specialist Rate, M.S. Thesis,
 Naval Postgraduate School, Monterey, 1983.
- 26. Whitmire, Robert D. and Deitchman, Charles G., An Enlisted Perfermance Prediction Model for Aviation Structural Mechanics, M.S. Thesis, Naval Postgraduate School, Monterey, 1983.

- 27. Sandel, Clyde 7. and Gleason, Mary F., Enlistment Standards as Felated to Performance in Aviation Antisubnarine Mariare Operator and Aviation Antisubnarine Mariare lechnician Matings, M.S. Inesis, Naval Postgraduate School, Monterey, 1985.
- 28. Ieverette, Gler, <u>An Eplisted Performance Prediction McGel for Hull Technicians</u>, M.S. Thesis, Naval Postgraduate School, Monterey, 1983.
- 29. Berenson, Mark I. and Levine, David M., Basic Business Statistics: Ccrcept & Applications, Prentice-Hall, Inc., 1983.
- 30. SAS User's Guide: Statistics, 1982 ed., SAS Institute, Inc., 1982.
- 31. Nie, Norman H. and others, <u>SPSS</u>: <u>Statistical Package</u> for the <u>Social Sciences</u>, McGraw-Hill, Inc., 1975.
- 32. SAS User's Guide: Statistics, 1982 ed., SAS Institute, Inc., 1982.

BIBLICGEAPHY

Arbogast, Kate A. and Stewart, Jr., Charles T., A Study of Women Erlistees and their Utilization in the Navy The George Washington University Graduate School of Arts and Sciences Econometric Research on Navy Aanpower Problems, June 1976.

Eelancer, Ronald Glafey, Relationship of Radiomar Class A School Training Recisions to Instructional Systems Revelorment Task Selection Criteria, 125. Inesis, Naval Fostgraduate School, Ecnterey, March 1980.

Ferensch, Mark I. and Levine, David M., Basic Fusiness Statistics: Concept & Applications, Prentice-Hall, Inc., 1983.

For i. Rocers A., An Investigation into Enlistment Standards For the Electronics lechnician nating, M.S. Thesis, Naval Postgraduate School, Echterey, June 1983.

Fover, John F., Ferformance of Navy Service Members Erroneously Enlisted As A RESULT of the Misnoralna of ASVA9 6 7 11.5. Thesis, Naval Postgraduate School, Monterey, June 1981.

Carter, James M., An Analysis of Age and Performance Among Communications Personnel, M.S. Thesis, Naval Postgraduate School, Echterey, September 1975.

Center for Naval Analyses Memorandom 78-0315, Improved Techniques for Enlisted Attrition Management, Ey R.F. ICCKMan, April 1978.

Center for Naval Analyses Memorandom 81-0048, Relating Enlistment Standards to Job Performance: A Pilot Study For Two Navy Rations, by Frilip M. Lurie, 15 January 1981.

Center for Naval Analyses Memorandum 78-0045, Mcdels for Friisted Manpower and Personnel Planning, by Robert Friox man, Edward M. Farrow and Robert H. Simmons, 3 April 1978.

Center for Naval Analyses Study 1039, <u>Enlisted Selection Strategies</u>, by Robert F. Lockman, September 1974.

Center for Naval Analyses Study 1086, Success Chances of Recruits Entering the Navy (SCREEN), by Robert F. Loukman, February 1977.

Center for Naval Analysis Report 80-3121, <u>Implementation of New Armed Services Vocational Aptitude Battery and Actions to Improve the Enlistment Standards Process</u>, 31 December 1980.

Criggers, Michael A., Retention Severity in the Navy: A Composite Index, M.S. Thesis, Naval Postgraduate School, Honteley June 1983.

Elster, Richard S. and Flyer, Eli, A Study of Relationships Eetween Educational Credentials and Military Periormance Criteria, Naval Fostgraduate School, April 1972.

Elster, Fichari S., <u>Gender Integration in the Military:</u>
Presentations Given at the Naval Postgraduate School, Naval Postgraduate School, Naval

Enlisted Career Guide, 1981-1982.

Gay, Robert M., and Albrecht, Mark J., Specialty Training and the Performance of First-Term Enlisted Personnel. Fand, Santa Mnica, 1979.

Griffir, Fatricia, A First-Term Attrition Severity Index for U.S. Navy Fatings, F.S. Thesis, Naval Postgraduate School, Monterey, June 1981.

Interview with NC1 Ann Miller, Navy Recruiter, Navy Recruiter, Navy Recruiting Station, Ecnterey, California, 20 April, 1984.

Interview with PNC Charles M. Brown, Navy Classifier, Navy Recruiting District, San Francisco, California, 24 April, 1934.

Interview with RMC Gary Wright, Radioman Detailer, NMPC 406E, 5 April, 1984.

Interview with SMCS lim G. Sexton, Signalman Detailer, NMPC 4055, 5 April, 1984.

Leverette, Glen, An Enlisted Performance Prediction Model for Hull technicians, M.S. Thesis, Naval Postgraduate School, Monterey, 1985.

Naval Health Research Center Report 73-48, Predictors Related to Premature Attrition of Navy Recruits, Ty Anne Holderg, C.J. Hysnam and N. H. Ferry, August 1973.

Naval Personnel and Training Research Laboratory Technical Bulletin 70-5, A Non-Cognitive Test Battery as a ?redictor of Class "A" School Ferrormance, by Alan W. Lau, Lynn lacey and Norman W. Abraham, March 1970.

Naval Personnel and Training Research Laboratory Report 72-22, The Relationship Between Navy Classification Test Scores and Final School Grades in 98 Class 12 Schools, by Fatricia J. Thomas, April 1972.

Navy Medical Neuropsychiatric Research Unit Report 71-42, Fredicting the Effectiveness of New Mental Standards Fillsted in the U.S. Faring Corps, by John A. Plag, Jerry d. Goffian and James D. Fhelan, December 1970.

Navy Personnel Research and Development Center Note 83-7. A Person-Jch Matching (PJM) System for Navy Recruiting Background and Needs Assessment, by Herbert George Baker, Hay 1933.

Navy Fersonnel Research and Development Center Report 77-34, <u>Screening Male Applicants for Navy Enlistment</u>, by William A. Sands, June 1977.

Navy Fersonnel Research and Development Center Report 74-18, Apprenticeship Personnel Shipboard Work Evaluation: Statistical Analysis, by Hulett C. McDowell and Faul A. Magnussor, March 1974.

Navy Fersonnel Research and Development Center Report 76-35.

A Colfarison of the Job Performance and Attitudes of Category IVs and I=IIIs in 16 Navy Ratings, by Charles H. Cory, May 1576.

Navy Fersoniel Research and Development Center Report 75-2, An Evaluation of Consuterized Tests as Predictors of Joseph Ferrormance in Indee Navy Batings: I. Development of the Instruments, by Charles H. Cory, August 1974.

Navy Fersonnel Research and Development Center Report 82-37, prediction of Job Performance: Review of Military Studies, by Robert Vineberg and John N. Joyner, 1982.

Navy Fersonnel Research and Development Center Report 62-39, Manbower Availability Projections for Selected Constrained Rating - Ty 81-37, by E.A. Roehler, March 1982.

Navy Personnel Research and Development Center Training Report 8C-1, Armed Forces Vocational Artitude Sattery Forms of and 7: V. Ildation Addingt School Performance in Navy Enlisted Schools (July 1976 - February 1978), November 1979.

Navy Perscriel Research Development Center Report 84-9, Classification and Assignment Within Pride (CLASE): A RECTUIT ASSIGNMENT Model, by Leonard P. Kroeker and Bernard A. Rafacz, November 1983.

Nestitt, Kelvin W., <u>The Development of Selection Standards</u> for <u>Three Navy Ratings Which Vary in Level of Comflexity</u>, E.S. Thesis, Naval Postgraduate School, donterey, 1983.

Neuropsychiatric Research Unit Report 69-23, Predicting the Military Effectiveness of Enlistees in the U. S. Navy, by J. A. Flag, 1969.

Nie, Norman H. and others, SPSS: Statistical Package for the Social Sciences, McGraw-Hill, Inc., 1975.

Recruiting Command Manual, 14 April 1982.

Sandel, Clyde P. and Gleason, Mary F., Enlistment Standards as Related to Performance in Aviation Antisucmarine Warrare Coerator and Aviation Antisucmarine Warrare Technician Ratings, M.S. Thesis, Naval Postgraduate School, Monterey, 1983.

SAS User's Guide: Statistics, 1982 ed., SAS Institute, Inc., 1982.

Snyder, William L., and Fergazzi, Wesley A., <u>Enlistment Standards for Two Navy Ratings: Boiler Technicians (BT) and Rachirist Mates (MM)</u>
Label Thesis, Naval Postgraduate School, Ronterey, 1983.

Training Analysis and Evaluation Group Report 90, The Frediction of Performance in Navy Signalman Class "A" School, by Dorothy V. New, September 1980.

University of California Technical Report 7, Role of the Cranization in Zotivation: Structuring Rewalding Environments, by Hyman W. Porter, 30 August 1971.

Wardlan, William E., Enlisted Performance Standards Model for Crerations Specialist Rate, A.S. Thesis, Navai Fostgraduate School, Monterey, 1983.

Whitrire, Robert D. and Deltchman, Charles G., An Enlisted Performance Prediction Model for Aviation Structural Rechanics, N.S. Thesis, Naval Fostgraduate School, Monterey, 1983.

INITIAL DISTRIBUTION LIST

			No. Copies
1.	Defense Technic Careron Station Alexandria, Vir	al Information Center ginia 22314	2
2.	library, Code (Naval Fostgrad) Monterey, Calif	142 late School crnia 93943	2 .
3.	Er. Richard Els Criice of the A Bccm 4E788 The Pentagon Washington, D.C	isst Secretary of the Navy	2
4.	william E. McGa Separtment of A Naval Fostgradu Monterey, Calin	Trey, Code 54ms dainistrative Science late School ccria 93943	2
5.	(Mangower, Fers Chief of Naval Arlington Annex	Naval Crerations connel and Training) Fersonnel (OP-01) ind Arlington Ridge Road giria 20370	2
6.	(Marrower, Pers Chief of Naval	Naval Operations (crnel and Training) Fersonnel (OP-11) (crnel not a Ridge Road (cria 20 370)	2
7.	Leputy Chief or (Manpower, Pers Chief of Naval Arlington Anno	Naval Crerations scriel and Training) Fersonnel (OP-12) conditional Ridge Road	2
ε.	Deputy Chief or (Mangewer, Personicit of Naval Arlington Annex Columnia Pike a Arlington, Virgonia Columnia Pike a Arlington, Virgonia Columnia Col	E Naval Operations scnnel and Training) Fersonnel (OP-12B) and Arlington Ridge Road giria 20370	2
9.	(Marrewer, Pers Chief of Naval Arlington Annex	E Naval Cperations schnel and Training) Fersonnel (OP-13) Ind Arlington Ridge Road piria 20370	2

10.	Deputy Chief of Naval Operations (Marpower, Personnel and Training) Chief of Naval Personnel (OP-135K)	2
•	Arlington Annex Columnia Pike and Arlington Ridge Road Arlington, Virginia 20370	
11.	ICDE Frenda M. Gagner 8673 Hickory Ridge Court Springfield, Virginia 22153	2
12.	IT Fatricia A. Chmiel 8629 Spring Creek Court Springfield, Virginia 22153	2
13.	Ccmmander, HO FCRSCOM Attn: AFCO-FAF (Major Hoyt) Fort McPherson, Georgia 30330	1
14.	II Mary F. Gleascn (Code 13) Commander Naval Telecommunications Command 4401 Massachusetts Avenue N.W. Washington D.C. 20390	1

END

FILMED

3-85

DTIC